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	Debbie Zurn - RMR, CRR - Federa	ıl Court Reporter - 700 Stewart Street - Suite 17205 - Seattle V	/A 98101————

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1
             THE COURT: Good morning. All right. Mr. Goodnight.
 2
             MR. GOODNIGHT: Thank you for the order on Friday.
 3
    That was helpful. Ms. Barrick will be here this afternoon.
 4
    And I think we won't have any trouble finishing the evidence
 5
    this morning, except for her testimony.
 6
             THE COURT: That's great.
             MR. GOODNIGHT: I do have three exhibits I want to
 7
 8
    move into evidence, 165 --
 9
             THE COURT: Judge Bryan says never move, offer.
             MR. GOODNIGHT: Offer. Offer. I stand corrected.
10
    So I offer 165, 166 and 172.
11
             THE COURT: Okay. Any objection?
12
             MR. PETTIT: No, Your Honor. And I have a few of my
13
14
    own I'd like to offer. A-295, A-302, A-303, A-307, A-308,
15
    and A-310. And I'd also like to very briefly take the
    opportunity -- unfortunately, Mr. Blake couldn't be here
16
17
    today because of other work commitments. Ms. Alison Wadle,
    who was here all last week as well, is sitting in as our
18
19
    party representative. She's the general counsel for Alden
20
    Torch.
21
             THE COURT: All right. Those are admitted.
22
                             Thank you Your Honor.
             MR. GOODNIGHT:
23
           (Exhibits 165, 166, 172, A-295, A-302, A-303,
24
                 A-307, A-308, A-310 were admitted.)
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1
                          JOHN KRABBENSCHMIDT
 2
     Having previously been sworn, testified further as follows:
 3
                       CROSS EXAMINATION (Cont.)
 4
    BY MR. GOODNIGHT:
 5
        Mr. Krabbenschmidt, I want to hand you a paper copy of
 6
    your report, which is Defendants' A-282.
 7
             MR. GOODNIGHT:
                             If I may approach, Your Honor.
 8
             THE COURT: You may.
 9
        Adam, can you pull up, please, Exhibit 52? And I'd like
    to ask you to turn, if you would, to page 4. I'd like to
10
11
    direct your attention, Mr. Krabbenschmidt, to the bottom of
12
    the page. And this is the Novogradac report of 2012. You
13
    see the quoted paragraph there that refers to employees who
14
    reside on the property, and names them?
15
        Yes, I do.
16
        And do you see that it indicates that there is a rent
17
    credit listed there?
        Yes, I do.
18
    Α
19
              Had you seen this particular paragraph before you
    finalized your report?
20
21
    Α
        Yes.
22
        Do you recall testifying on Thursday that you had not seen
23
    this Novogradac report before you finalized your expert
```

report?

- 1 Q Yes, it is.
- 2 A No, no, sorry. I correct my testimony. I do not remember
- 3 seeing this particular paragraph.
- 4 Q Okay.
- 5 A I thought it was part of the appraisal report that was
- 6 done later.
- 7 | Q So you were aware, through the appraisal report, that
- 8 there was a rent credit for employees living there?
- 9 A Again, I'm going to have to refresh my memory if it's in
- 10 that report. I just thought we were looking at this, and
- 11 then you had asked if I had seen this before. And since I
- 12 | had seen that report, I would have seen this.
- 13 | Q Okay. Turn with me, if you would, to your report, page
- 14 | 16. And I don't know if we can pull that page up on the
- 15 screen for you, but I wanted you to have a paper copy. Are
- 16 you there?
- 17 | A Yes.
- 18 | Q Okay. Now, you say in your report, toward the middle of
- 19 the page, "Based on these facts and my experience in the
- 20 | LITHC industry, the lack of rental increases very likely cost
- 21 the partnership more than \$750,000 in total revenue." Do you
- 22 | see that?
- 23 A Yes, I do.
- 24 Q And as I understand your opinion from the first paragraph
- 25 on that page, that is for a loss of rental income between the

KRABBENSCHMIDT - Cross June 10, 2019 7 years 2013 and '17. Is that correct? 1 2 My actual computation is only for the year 2017. And my 3 prior testimony last week was that I went back and I applied this to '17 and '16. Does that answer your question? 4 5 Well, did I misunderstand? I thought you had indicated 6 here and in your testimony that you originally had calculated 7 lost rental income from 2013 through '17 of \$750,000. 8 then you said, I'm now only calculating it for '16 and '17 in 9 the amount of \$706,000. Is that correct? A Well, if I said that, I want to correct it. So, if you 10 11 look at the report, it indicates that I looked at the years 12 2013 through '17. 13 Q Right. 14 And during that period there is rents, vacancies that were 15 abnormally low. 16 Then in my original report, prior to this draft, I 17 actually computed it for -- over that five-year period, and came up with a million five of rental income that had been 18 19 lost.

I then, when I looked at all the evidence, I determined that it was -- I could easily compute it for '16 and '17, but that prior to that, I think it would become too speculative for me to go back and compute that. So I limited my damages to '16 and '17 as being the amount I computed here, times two.

20

21

22

23

24

25

\$706,000.

```
1
        Before we go on to the next question, I want to correct
 2
    some prior testimony I had on Thursday.
        Going through my notes over the weekend, I determined that
 3
 4
    I had left out a critical item in the computation, and it's
    called utility allowances.
 5
 6
    Q
        Yes.
 7
        And the utility allowances are where you take the maximum
 8
    rent allowed and you subtract it for the allowance you give
 9
    to the tenant. So in this particular case, the utility
    allowance is $57 for a one bedroom, one bath, and $73 for a
10
11
    two bedroom, one bath. When you reduce the amount I computed
12
    by the allowed utility allowance, I would reduce that
13
    $353,000 by $156,000, resulting in a net damages for '17 of
14
    $197,000.
15
        So, when you extend that number out for the two years,
16
     '16 and '17, it results in damages of $394,000.
17
        So I just wanted to make sure I got that into the record,
    that I had originally thought I had included that, but when I
18
19
    was reviewing my notes, I realized I had not.
20
               I was going to ask you if you had calculated the
21
    utility allowance. And now we know that you did not. Let me
22
    go back to the reduction from $750,000 in your report to what
23
    you testified to on Thursday, that the amount was then
```

- 1 \$706,000?
- 2 A Again, it was that -- I testified that my \$353,000,
- 3 | multiplied times two, is \$706,000. And I just never updated
- 4 that \$750,000.
- 5 Q So it was just a multiplication error?
- 6 A No, it was just a drafting error that I never updated that
- 7 \$750,000 for the correct amount.
- 8 | Q So we've gone from \$750,000 to \$706,000, to now \$394,000
- 9 | for 2016 and 2017; is that correct?
- 10 A Correct.
- 11 Q What is the exact rent number, per month, that you believe
- 12 should have been charged in 2016, the dollar amount?
- 13 A It should have been \$16,984.
- 14 Q I'm sorry, I meant for -- let's take a one-bedroom
- 15 apartment in 2016. What do you think should have been
- 16 charged per month?
- 17 A Oh, I'm sorry, I thought you wanted it for all units. So
- 18 you want it just for the one bedrooms?
- 19 Q Yes, the monthly one-bedroom charge, 2016?
- 20 A It is \$900 minus a utility allowance of \$57. So it was
- 21 \$843.
- 22 Q So, are you getting that -- looking at page 16 -- by
- 23 taking the maximum LITHC amount in 2017 of 900 minus 52?
- 24 A Minus 53 -- 56, sorry, minus 56.
- 25 Q Oh, 57.

- 1 A Sorry, 57.
- 2 | Q I thought your report said that 900 was the amount in
- 3 2017, not 2016.
- 4 | A Sorry. I'm going to have to pay more attention to your
- 5 | question. So you are specifically asking for '16?
- 6 Q I asked 2016 monthly amount, one bedroom. What's your
- 7 opinion of what it should have been?
- 8 A I went back and I looked at the prior years' rent, and I
- 9 looked at the differential between both the vacancy rate and
- 10 the difference between the average rents charged and the
- 11 | maximum allowable, and I determined that it was the same
- 12 difference between '16 and '17. So I was able to use the
- 13 | 2017 amount as a good estimate of what it should have been
- 14 for '16.
- 15 Q Okay. So it's the same in '16 and '17?
- 16 A Again, I estimated '16, based on a reasonable calculation,
- 17 by using the '17 amounts.
- 18 | Q Okay. And how about for a two bedroom in 2017, what's
- 19 your monthly amount that you believe it should have been,
- 20 | 2017, two bedroom?
- 21 A It would have been the \$1,080 minus the utility allowance
- 22 that I've -- which was \$73. Then if you go back to 2016, it
- 23 would have been lower. And, again, it was, by using this --
- 24 this, as a proxy and estimate for 2016.
- 25 | Q So the numbers I looked at, at the middle of page 16 of

- putting together, the best I can, what I think all of the data that you've said shows. And my understanding, and I want you to tell me if you accept this or if you don't, is that your testimony for a two bedroom, is that from January '16 through May of '17, instead of being \$880, it should have gone up to \$1,223?
- 23 No, I don't think I said that.

18

19

20

21

22

24 Let me see if I can get this clear. Looking at the middle Q of page 16, you have a column, "LITHC's max 2017." Is your 25

- 1 opinion based on the premise that the general partner should
- 2 have been charging the maximum LITHC amounts during 2016 and
- 3 '17?
- 4 A Yes.
- 5 Q Okay. And I assume the reason that you offer that opinion
- 6 is because you believe that the general partner had a duty to
- 7 | maximize the profits of the limited partner investor during
- 8 the compliance period; is that correct?
- 9 A I believe that the general partner had a duty to manage
- 10 the property in a manner that does maximize the value of the
- 11 property, the cash flow of the property, in accordance with
- 12 industry standards, to the benefit of all the partners,
- 13 including themselves.
- 14 Q Okay. And do you know of anything in the partnership
- 15 agreement that provides that the general partner has a duty
- 16 to charge the maximum allowable rents under LITHC? Not the
- 17 range, but the absolute maximum.
- 18 A No, they have -- the language is not -- I don't know of
- 19 anything that says they have to charge the maximum allowable
- 20 rents. They need to operate the property prudently in
- 21 accordance with industry standards --
- 22 Q Okay.
- 23 A -- is my understanding of the language.
- 24 Q Did you consider the actual language of the partnership
- 25 agreement as it relates to this very question of rents? Do

- 1 you know if there's a provision that relates precisely to
- 2 this question?
- 3 A There is limitations on the rents. So there is not a
- 4 | minimum rent that I know of that's identified, but there's
- 5 limitations on the maximum rents.
- 6 Q Let me ask you to look with us on the screen of the
- 7 | partnership agreement, Section 7.4B, if you would. And we'll
- 8 pull it up and highlight it. It's on page 43 of the Parkway
- 9 LPA.
- 10 A You said paragraph B?
- 11 | Q Yes. We're going to highlight it for you there. You see
- 12 the reference to the requirements of Section 42 of the code?
- 13 A Yes.
- 14 Q You see the reference to managing general partner shall
- 15 use reasonable efforts consistent with sound management
- 16 practice? Do you see that?
- 17 | A Yes, I do.
- 18 | Q Do you see anything in this standard that says that the
- 19 LPA requires the maximum LITHC rates for monthly rents?
- 20 A No. You would never include that in a partnership
- 21 agreement, because it's often -- some times where the rents
- 22 that you can actually achieve in the market are lower than
- 23 the maximum rent. So you would never write that in or
- 24 | incorporate that into a partnership agreement for a LITHC
- 25 | project.

```
1
        Do you see the reference to -- you see the part that's
 2
    highlighted in yellow following that clause, "The project to
 3
    maximize income produced by the project, including, if
    necessary, seeking any necessary approvals of and
 4
 5
    implementing appropriate adjustments in the rent schedule of
 6
    the property." Do you see that?
 7
        Yes, I do.
    Α
 8
        All right. Are you interpreting that to say that that
 9
    requires that the rents be set at the maximum LITHC level?
10
        No.
             But it clearly says they need to make reasonable
11
    efforts to maximize the income.
12
              Where does the standard come from that your opinion
13
    is based on that the maximum LITHC rents must be charged each
14
    month?
15
        No, the standard is you need to manage properties, whether
16
    it's this property management company for this LITHC project,
17
    or a market rate, it does not matter. The standard in the
18
    industry is that you raise rents to the maximum level that
19
    the market will allow. And so to the extent that in this
20
    case the market is LITHC tenants, and the maximum would be
21
    the LITHC limited amounts, you then look at the range below
22
    that to see if you are capable of raising those rents.
23
        If you look at the CBRE appraisal report dated -- my
24
    memory was it was dated May of -- no, January of 2017, it
```

specifically states in there that five of the one bedroom,

5

6

7

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9

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```
one baths were achieving the maximum LITHC rents. And then
it goes on to say that four of the two bedroom, one baths
were achieving the maximum market rents, LITHC rents.
```

Based on that, I determined that the rents -- the market and the rents that could be charged could be at those LITHC levels. And based on the fact that also in the same report it clearly says that because they are charging under the maximum rent, there's a lot of increased rental income potential, that based on those things, and the other -- the comparable units in the Novogradac report, I determined that the maximum rents were not being achieved and they could have been achieved.

Q Okay. Thank you.

I'm going to switch gears and look at Exhibit 23, and ask Adam to pull up page 3 on that page.

Let me orient you to this. Do you know who Paramount is and what Paramount's role was?

A I'm sorry, just a second. I was just trying to make sure
this wasn't Paramount, which is a syndicator, this appears to
be a different group.

21 Q This is Paramount Financial Group, Inc., and the report is 22 2006. Have you seen this report before?

23 A No, I have not.

Q You didn't consider this report before you finalized your opinions?

KRABBENSCHMIDT - Cross June 10, 2019 16

```
This report is shortly after the original
1
2
    rehabilitation of the project, within four years after that
3
   point in time.
```

And that I considered the condition report that was commissioned by the general partner as part of the refinance that's dated May 15, 2014 to be more relevant and better evidence of the condition of the property.

- How could you determine that that other report was more relevant if you hadn't seen this one?
- 10 Α Just the date of this report would make it no longer 11 appropriate to determine what the condition of the property 12 was in 2014, '15 and '16, because either additional 13 deterioration of the property could have occurred or 14 improvements to the property could have occurred that would 15 have modified this.
 - Let me ask you to look at the bottom of page 3 under general notes. And we'll highlight just one of those notes, the very bottom one. It reads, "All windows are original and have aluminum frames. During the winter months, they experience condensation. In retrospect, the general partner advised that they should have included this item within the rehab project scope."
- 23 Do you see that?
- 24 Yes, I do. Α

4

5

6

7

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17

18

19

20

21

22

Now, this was all the way back in 2006. And these are the 25 Q

same windows that you have testified did not need to be 1 2 replaced; is that correct? Again, I'm relying on the physical conditions report from 3 2014 where it specifically has a line item for replacement of 4 5 the windows. It identified that the windows were to be replaced in year '17, after the date of that report. That 6 7 would put that date somewhere out around 2032. And it also 8 identified that the windows still had a remaining useful life 9 of 16 years. 10 So, if you look at that report, this statement appears to 11 be the general partner's view of the condition. But I'm 12 basing mine on what independent engineers determined in 2014. 13 Let me ask you to turn to Exhibit 50, which we'll pull up. 14 This is a report evaluation of 2012. Did you review 15 and consider this report before you finalized your report? 16 Again, I thought the 2014 report was the most current 17 report that I knew of. Let me ask you to turn to page 43, top of page 43, there's 18 19 a quote, which I'll read, and you can see on the screen, "Of 20 concern, however, is the subject's an articulated facade 21 system consisting of wood frame balconies, which will warrant 22 a high level of preventive maintenance to ensure 23 watertightness." Do you see that? 24 I see that, but it doesn't make any sense to me, because 25 the balconies are exterior exposed wood framing that is not

```
KRABBENSCHMIDT - Cross
                                                       June 10, 2019 18
     sealed for water protection, because it does not -- it is not
 1
 2
     above a dwelling unit.
        So when it talks about the balconies needing
 3
 4
    watertightness, the only spot it could be referring to is the
 5
    part where it connects to the building, but the rest of the
 6
     framing would not be somehow waterproofed.
        Mr. Krabbenschmidt, had you seen that sentence before
 7
 8
     today?
 9
        No.
        Look down a few sentences, you'll see, "Asphalt paving
10
11
    throughout the complex is in generally poor condition."
12
    you see that?
13
        Yes.
14
        Below that, you'll see a bullet, five bullets down, "A
15
    number of sidewalks are cracked and require repair." Do you
16
    see that?
17
    Α
        Yes.
        And if you turn to the page ending in Bates 062, and we'll
18
19
    pull it up on the screen, at the very bottom of that page
     there's a paragraph that talks about the siding. "Overall,
20
21
    we observed the siding to be in fair condition. Depending on
22
     the face-grade, T1-11 siding generally lasts about 25 years
```

(if it is well painted or stained at least every five years)

before delamination commences. The subject's siding is about

36 years old." Do you see that?

23

24

- 1 A Yes.
- 2 Q A minute ago you referenced the useful life of the
- 3 property the condition of the property. Were you aware of
- 4 this sentence before you finalized your report?
- 5 A This -- you know, again, when it says, "T1-11 siding is
- 6 expected to last 25 years, I'm going back to the physical
- 7 condition report that specifically addresses the siding. And
- 8 | it identified in that, that there is another 15 years of
- 9 useful life left in the siding and that it was generally in
- 10 good condition, but it needed to be painted. That was the
- 11 identified condition.
- 12 | Q Do you know who prepared this report and who it was
- 13 prepared for?
- 14 A This one that you're quoting from here?
- 15 Q Yes.
- 16 A No, I do not.
- 17 Q Let me ask you to turn to Exhibit 60.
- 18 A By the way, the prior question where you addressed the
- 19 concrete was cracked and needed repair, the physical needs
- 20 | report which was commissioned in 2014, specifically
- 21 identified that item, and indicated that there was some
- 22 portion of the concrete that needed immediate repair, but
- 23 because of the cracks, but it was a very minor amount. And
- 24 then the rest of the concrete work that it identified was to
- 25 be done in later years. So those items that are identified

- 1 in that report were specifically addressed in the 2014
- 2 physical needs report.
- 3 Q Okay. Thank you.
- 4 Let me ask you to turn to 60. And this is an e-mail
- 5 | from Gary Newbold to Catherine Tamaro dated in 2013. And she
- 6 is responding to various inquiries that he makes. And
- 7 | they're numbered 1 through 5. Do you see that?
- 8 A Yes, I do. Thank you.
- 9 Q And the first one has to do with Trieste Holdings, LLC, a
- 10 | Washington State general contractor, employs four carpenters,
- 11 et cetera. Do you see that?
- 12 A Yes.
- 13 Q The second one has to do with repairs. The repairs are
- 14 being accounted for under replacement/major expenses, which
- 15 reflects the cost of the roof. Do you see that?
- 16 | A Yes.
- 17 Q The third one has to do with occupancy rates and rents for
- 18 | the properties. Do you see that?
- 19 | A Yes.
- 20 Q And she says that, "We have discussed the rents, and right
- 21 | now feel it's better to leave well enough alone." Do you see
- 22 that?
- 23 A Again, this was for 2013. And then my testimony regarding
- 24 | lost rents was in 2016 and '17.
- 25 | Q And the next item, No. 4, she references a section of the

- 1 partnership agreement. Do you see that 8.16(c)?
- 2 A Yes.
- 3 Q Had you seen this e-mail before today?
- 4 A No. Again, I don't consider this e-mail relevant for -- a
- 5 | 2013 e-mail, relevant for the items that I testified to.
- 6 Q Do you know who Mr. Newbold was?
- 7 A No, I do not.
- 8 Q You made no effort to speak with him, I gather?
- 9 A I did not.
- 10 | Q You made no effort to ask him any questions about his
- 11 communications over the years on repairs and rents with
- 12 Ms. Tamaro, correct?
- 13 A I did not.
- 14 Q Let me ask you to turn to Exhibit 91, if you would.
- This is an e-mail between Mr. Newbold and others.
- 16 including Mr. Blake in 2014, in August. I gather you've not
- 17 | seen this before today as well; is that correct?
- 18 A Correct.
- 19 Q If you look at the first paragraph, Mr. Newbold writes,
- 20 The GP is currently replacing all remaining aluminum-framed
- 21 windows and sliding glass doors. The total is 210 windows
- 22 and 150 sliders. Estimated cost of purchasing all the
- 23 windows and doors is \$183,000 including tax," et cetera. Do
- 24 you see that?
- 25 A Yes, I do.

1 And if you look at the bottom paragraph of that top 2 e-mail, Mr. Newbold reports, "This was part of the budget and 3 HUD agreed that the GP could draw on the replacement reserve for the windows and doors. Parkway is paying for labor out 4 5 of operating income, although the GP anticipates they have to 6 lend money to the partnership to cover some of the bills." 7 Do you see that? 8 Α Yes. 9 Before you finalized your opinions on unnecessary, 10 unauthorized repairs and improvements to the property, you 11 had never seen this e-mail from Mr. Newbold, correct? 12 Again, I don't know if I characterized the excessive 13 replacements as unauthorized. I thought I used that term in 14 reference to the fees that were charged, and that my 15 testimony regarding the replacements were that those amounts 16 were greatly in excess of what should have been the 17 trend-line replacement costs. And I calculated that amount. And I'm not sure, you know, that Gary Newbold has the 18 19 authority to change the overall provisions of the partnership agreement or if Gary Newbold had identified or had been given 20 21 enough information to understand whether this was required or 22 not. I've not determined that. And that's not part of my 23 testimony.

Q Do you know -- switching gears -- whether the partnership agreement itself contains a provision that makes the partners

24

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KRABBENSCHMIDT - Cross
                                                       June 10, 2019 23
     liable for violating HUD loan provisions?
 1
 2
        I don't remember, specifically. The partnership
 3
     agreements are very broad, so it might have some sort of
     reference to that.
 4
        Do you know what the HUD loan covenants actually consist
 5
 6
    of? Have you looked at those, for Parkway?
 7
        I don't recall, as I'm sitting here today.
 8
               Let me pull up, first, the partnership agreement,
 9
    Section 13.11D, which is at page 70, and ask you to look at
10
    that.
11
             THE COURT: For the record, that's Exhibit 3?
12
                              Correct, Your Honor.
             MR. GOODNIGHT:
13
             THE COURT:
                         The partnership agreement.
14
        I want to highlight the beginning of D. "Liability of
15
     partners under regulatory agreement." Do you see that
16
     section?
17
        Yes.
        "Each of the partners and any assignee of a partner shall
18
19
     be liable to HUD under the regulatory agreement in its
20
     individual capacity with respect to the following matters."
21
           Then if you look below that, we'll see the items there.
```

"For funds or property of the project coming into its possession" -- item number one -- "which by the provisions of the regulatory agreement the person or entity is not entitled to retain. Item number two, "For its own acts and deeds, or

22

23

24

KRABBENSCHMIDT - Cross June 10, 2019 24

1 the acts and deeds of others, which the person or entity has

- 2 authorized in violation of the provisions of the regulatory
- 3 | agreement," et cetera. Do you see that?
- 4 A Yes.
- 5 Q Had you read that provision before today?
- 6 A This looks like a standard what's called a "bad boys"
- 7 | carve-out provision that we'd normally have in any loan
- 8 agreement.
- 9 Q Mr. Krabbenschmidt, my question wasn't whether it was
- 10 standard or non-standard. My question was very simple. Had
- 11 | you read that before today?
- 12 A You know, it's a very long document. I might have read
- 13 it, I just don't recall those specific words. But, again,
- 14 this is very standard language in loan agreements and has
- 15 been incorporated by similar language into the partnership
- 16 agreement.
- 17 | Q Let me pull up the actual HUD regulatory agreement,
- 18 | Exhibit 9. And we'll go to the Bates page ending in 28859.
- 19 You'll see a paragraph 11 -- which we'll pull up, and we'll
- 20 | highlight the first part of that -- this is a covenant that
- 21 the partners are bound by, "To keep said property in good
- 22 condition and repair, not to remove or demolish any buildings
- 23 thereon, to complete or restore promptly and in good
- 24 | workmanlike manner any building which may be constructed,
- 25 damaged, or destroyed thereon," et cetera. Do you see that?

1 A I do.

- 2 Q The standard under this HUD agreement is good condition
- 3 and repair, correct?
- 4 A Yes.
- 5 Q It's not mere habitability, correct?
- 6 A Correct. And if you look at the 2014 physical conditions
- 7 report, it was specifically prepared in accordance with HUD
- 8 standards.
- 9 So all of the information that was done by MB Consulting
- 10 for the purposes of that report specifically considered what
- 11 | the HUD standards were and what the cost of maintaining those
- 12 standards were. So that's why I'm relying on that specific
- 13 report.
- 14 Q Mr. Krabbenschmidt, earlier in this trial I understood you
- 15 to say that no improvements to the property should be made
- 16 during the 15-year compliance period, and that it should
- 17 | simply be maintained according to habitability standards.
- Do you see anything in the regulatory agreement that
- 19 | says that?
- 20 A I think that misstates my prior testimony. I specifically
- 21 | said that habitability was the minimum standard that must be
- 22 met, and that the language that is here, which is keeping the
- 23 property in good condition and repair, in its condition, is
- 24 in line with what my opinion is.
- 25 | Q And part of what you told me earlier is that for the first

- 1 | 15 years of that compliance period, in your opinion the
- 2 general partner had a duty to try to maximize the profits or
- 3 the cash flow of the limited partner, AMTAX, correct?
- 4 A Yes.
- 5 Q Is this a 15-year partnership agreement or does it have a
- 6 | longer term?
- 7 A Actually, it's a longer term. But it has multiple
- 8 | provisions that indicate that after year 14, that the limited
- 9 partner has the ability to request a sale of the property.
- 10 And in accordance with industry standard, the usual timeframe
- 11 | for LITHC projects is around year 15, that the limited
- 12 partner and general partner will either sell the property or
- 13 sever their relationship somehow, regarding their joint
- 14 investment in the property.
- 15 | Q I assume that you're aware that this is actually a 50-year
- 16 partnership?
- 17 A Yes, like I said, that's --
- 18 Q Are you aware of that?
- 19 A That's standard language in partnership agreements.
- 20 Q So you would agree with me, based on the HUD regulatory
- 21 agreement, that the general partner's duty is actually to
- 22 maintain the property in good condition and repair for
- 23 | 50 years?
- 24 A In accordance with industry standards, HUD guidelines and
- 25 condition reports prepared by experts, yes.

- 1 Q Can you look at page 5 of your report, please?
- 2 A (Witness complies.)
- 3 Q You had an opinion on bookkeeping fees, that the
- 4 partnership had been damaged by \$27,133 in bookkeeping fees.
- 5 And at the time you issued that opinion and signed it, you
- 6 were unaware that the partnership had actually paid a third
- 7 party for those fees, correct?
- 8 A Correct.
- 9 Q So you've withdrawn that opinion, correct?
- 10 A Yes.
- 11 | Q And page 11 of your report, if you can turn there, you
- 12 take issue with the general partner's understanding that
- 13 | Parkway was first placed in service in 2003. Do you recall
- 14 saying that?
- 15 A Yes.
- 16 Q It's right in the middle of page 11 of your report; isn't
- 17 | it?
- 18 A Correct.
- 19 Q You said, "I have reviewed the IRS Form 8609s prepared by
- 20 the partnership, signed by Ms. Tamaro, included as part of
- 21 the partnership's tax filing requirement in order to obtain
- 22 tax credits." This form states that the first
- 23 placed-in-service date was June 2002?
- 24 A That's correct.
- 25 Q Okay. Did you check the state website for the

KRABBENSCHMIDT - Cross

June 10, 2019 28

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1 placed-in-service date?
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- 2 A I don't believe that that is a better source of
- 3 information than the form 8609, which is a form that's filed
- 4 with the federal government and signed by and attested to by
- 5 the general partner.
- 6 Q My question is not whether you believe it's better or
- 7 worse, just whether you even checked the website.
- 8 A No.
- 9 Q Let me pull it up on the screen. And I'll turn to the
- 10 entry for Parkway Apartments. It's on page 16 near the
- 11 | middle of the page. You'll see the OID column 00-104A,
- 12 Parkway Apartments. Federal Way. County, King. Do you see
- 13 | that?
- 14 A Yes.
- 15 | Q You see the column, "First building placed in service
- 16 date." Do you see that column?
- 17 | A Yes.
- 18 Q What's the date listed on the website?
- 19 A It appears to say June 30, 2003.
- 20 Q Let me ask you to turn -- or we'll pull up for you
- 21 Exhibit 90.
- This is a funding request of August 28, 2014, submitted
- 23 to Morgan Stanley. Did you consider this document and
- 24 | funding request and its contents before you authored your
- 25 | opinion?

- 1 A Sorry, just give me a minute to look at it.
- 2 Q I'll represent to you that I don't believe it's included
- 3 in your documents.
- 4 A No, I don't believe I've seen this document before.
- 5 Q But you were shown this document, I assume, before today;
- 6 | weren't you?
- 7 A Again, I have no memory of this document.
- 8 Q You are aware that the property was refinanced and the
- 9 refinance date is February 2015. Are you aware of that?
- 10 A Yes. For some reason I thought it was in '14. But if
- 11 | you're representing to me that -- I mean, it's referencing a
- 12 date here of 12/20/2014. So are you saying that's not the
- 13 date that it was refinanced?
- 14 Q This is a funding request. The refinance closed in
- 15 | February of 2015, I'll represent to you.
- But let me ask you to turn to page 2, if you would.
- 17 Under the section, "Nature of consent analysis and
- 18 | recommendation," there's a paragraph that begins with,
- 19 "Historically, this property..." Do you see that paragraph?
- 20 A No. If you could -- oh, thank you.
- 21 Q Do you see the reference in this document to a light rehab
- 22 in 2002 totaling \$1,473,411?
- 23 A Yes.
- 24 Q And do you see the last sentence, two sentences, beginning
- 25 with, "However, the single pane windows were not part of the

- 1 scope. And the AM noted instances of condensation leading to
- 2 | mold around the window seals during the most recent site
- 3 inspection." Do you see that?
- 4 A Yes.
- 5 | Q Do you see the sentence saying, "Additionally, the
- 6 property appears to be suffering from water intrusion and
- 7 rot, due to damp environment in some areas"?
- 8 A Yes. And this is contrary to this engineering report that
- 9 I continue to refer to, which is MB Consulting. It
- 10 | specifically identifies in that report there is no water
- 11 intrusion into the buildings. It identifies no rot. And in
- 12 my personal inspection of the building, it shows that the new
- 13 windows also have mold on the base of the windows. And that
- 14 mold, even with the new vinyl dual-glazed windows, there's
- 15 mold on there. That indicates there's a maintenance issue
- 16 | not a window issue.
- 17 | Q Mr. Krabbenschmidt, did you just say that what's reported
- 18 in this document is contrary to the other document that you
- 19 | are relying on?
- 20 A It does appear to be contrary, yes.
- 21 | Q So your testimony is that your opinions are based on that
- 22 other document and that you didn't take this document into
- 23 consideration?
- 24 A Again, the other document is an engineering report
- 25 | prepared by engineers that are qualified to provide a

- 1 condition opinion. I don't know who -- whether the person
- 2 that prepared this report has those -- that set of
- 3 qualifications.
- 4 Q If you look with me at page 7 of 10, there's a paragraph
- 5 that begins with, "The first quarter of 2014." Do you see
- 6 that?
- 7 A Yes.
- 8 Q "The first quarter of 2014 was positive, but the property
- 9 has a history of underperforming with both 2012 and 2013
- 10 showing deficit operations of \$135,000. The GP has been
- 11 | supporting the deficit by deferring payroll from the
- 12 affiliated management company." Do you see that?
- 13 | A Yes.
- 14 Q There's a reference right in this funding request to
- 15 Trieste Holdings above; do you see that?
- 16 A There's a funding request, sorry.
- 17 Q Do you see the reference to, "Trieste Holdings, LLC is an
- 18 affiliate of the administrative general partner"?
- 19 A Yes, I see that.
- 20 Q Okay.
- 21 A I didn't understand the prior statement of funding
- 22 request, so --
- 23 Q Turn to the page 9 of 10, debt abstract and other
- 24 payables.
- There's a lot of information on this page about

- 2 boxes?
- 3 No, can you --
- It's No. 7. We'll highlight. Do you see that? 4
- 5 Α Yes.
- 6 Do you know what Installment 1, original amount
- 7 \$2.370 million represents? Due date 2002. Date paid 2002.
- 8 I think you misstated the amount, you said 273, it's
- 9 \$2,370,000. So, now, with that corrected, what's your
- 10 question, I'm sorry?
- 11 Do you know what that even represents?
- 12 That appears to be the initial capital installment by the
- 13 limited partner to the partnership.
- 14 Do you see the replacement reserve balance of \$262,062.25? Q
- 15 It's not on the highlighted section you're pointing me to.
- 16 We'll pull it up on the next box. I apologize.
- 17 Yes, it appears to be in the section down below \$262,000.
- And do you see when this funding request was presented to 18
- the investor, they were notified of the advances of the GP at 19
- 20 this time in the amount of \$1,097,480? Do you see that?
- 21 Yes. Α
- 22 You weren't aware of any of these entries in this funding
- 23 request before you signed your report, were you?
- 24 Again, the GP advances are normal in a LITHC project,
- 25 where the capital contributions by the limited partner are --

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KRABBENSCHMIDT - Cross
     don't come in until a later point in time when all the
 1
 2
     conditions have been met for funding.
 3
        But in this particular case, you know, it's dated as of
     2014, and it's indicating that the items that I've testified
 4
 5
     to, which are the excessive fees, the excessive management
 6
     fees, the excessive maintenance review fees, are all those
 7
     things that are contributing to the GP advances here that
     appear that are outstanding at that point in time.
 9
        Mr. Krabbenschmidt, you do -- your firm, Novogradac, does
10
     quite a bit of work for Alden Torch on an ongoing basis,
    correct?
11
12
        I believe that there's other partners in the firm that do
13
    work for Alden Torch.
14
        In fact, your firm is paid in the range of three quarters
15
    of a million dollars a year doing work for Alden Torch,
16
    correct?
17
        I don't know the exact amount, but it could be in that
18
     range, yes.
        Do you remember testifying in your deposition that it was
19
     in the range of $500,000 to $750,000 a year?
20
        Yes, I do.
    Α
                     Right.
```

25

22 MR. GOODNIGHT: Nothing further, Your Honor. 23 you.

24 THE COURT: Redirect?

MR. BESSENGER: Could I have a moment, Your Honor?

1 THE COURT: Sure. 2 REDIRECT EXAMINATION 3 BY MR. BESSENGER: Good morning, Mr. Krabbenschmidt. 4 5 Α Good morning. 6 Q I'll just grab one thing. 7 Mr. Krabbenschmidt, in your prior day of testimony, 8 plaintiffs' counsel addressed the Sunnyslope case, which we 9 also discussed at your deposition to some degree. And I just wanted to touch on that briefly. 10 Do you recall if the Court in that case found that you 11 12 were qualified as an expert to provide your testimony? 13 Yes, it did. 14 I'm reading from page 1 of that order. It says, "The 15 Court finds and concludes that both experts were highly 16 qualified to provide their expert opinions on the value of 17 the LITHCs. Indeed, both parties agreed that these are among the most highly skilled and respected experts in the field." 18 19 And do you recall if the court in that opinion was critical of both your opinion as well as the other expert's 20 21 opinion? 22 The other expert was Beth Mullen of CohnResnick. And the court specifically addressed that both reports were 23 24 deficient in the approach. And I'm going to say that part of 25 the reason I believe both of our reports were deficient was

this was a highly unusual case. It involved a tax-credit project that had only five or six years left to run on its tax credits, and the assignment was to determine what the market value of those credits were. And because there is not a ready market, and because this is an unusual transaction that doesn't happen all the time, it's understandable that both the experts for both sides might have been found to not include all the factors that were necessary to determine the value.

In my specific report, the Court determined that I had not adequately considered the risks of litigation, how it might affect the value of those tax credits. And as I sit here today, I'm not going to disagree with the court's findings. I think they're findings that both of us, but particularly with regard to me on the risks of litigation affecting the value, I respect the Court's opinion on that.

Q And did the Court have any other criticisms of your opinion?

A So the second part of the opinion, that I'm going to also say was my fault, which was the Court specifically said that I double counted the depreciation along with the credits.

And I believe that that was a failure on my part to fully explain what my opinion was.

It's not that the tax-credit investor gets depreciation, which was already included in the value of the real property

```
in that case, it was that the tax credit investor gets to
 1
 2
    write off its investment. So if they purchase the credits
 3
    for $2 million, they get to write that investment off over
    the period that they own the credits. And that creates a tax
 4
 5
    benefit.
 6
        It's just that simple. So, 2 million, because it's in
 7
    your capital account, your 2 million has to go to zero at the
 8
    end of your investment period. And if the corporation is the
 9
    investor, they have a 35 percent federal tax rate. You'd
10
    multiply 2 million times 35 percent. That would be a
11
    $700,000 tax benefit.
12
        So in this particular case, the Court found that the
13
    credits were worth $1.3 million, without any further tax
14
    benefits. And it was my opinion that it should have been
15
    valued even higher, in that example, by another $700,000.
16
        That would have taken the value of those credits up to
17
    $2 million. And then I think that would have been the
18
    correct result. But, again, I attribute that to my failure
19
    to properly explain that to the Court.
20
             MR. BESSENGER:
                             Thank you, Your Honor.
21
             THE COURT: All right. Any redirect or recross?
22
             MR. GOODNIGHT:
                             No, Your Honor.
23
             THE COURT: You're excused, sir. Thank you very
24
    much. All right. What are we doing now?
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MR. PETTIT: So, Your Honor, we have three witnesses

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1
    who we jointly agreed with opposing counsel that would not be
 2
    called live. We've designated deposition testimony from them
 3
    and counter-designated testimony. Those three witnesses are
    Brett Carp, who is the principal at EPI; Todd Henderson, who
 4
    is the appraiser at CBRE; and Cory Hutsell, who is the
 5
 6
    appraiser at Colliers who performed the third appraisal.
 7
        Those three -- those have been cut, and the depos are
 8
    ready to play live. If you say "go," we can press play right
 9
    now. They total is one hour, 52 minutes. So given that we
    have -- we may have that time, or some approximation of that
10
11
    time, we could play those in open court.
12
        If Your Honor would prefer to just have those admitted
13
    into the record and then you can consider them in chambers at
14
    your convenience, we'd be amenable to that as well.
15
             THE COURT: We'll do the latter. We don't need to go
16
    to that expense of time in court.
17
             MR. PETTIT: Sure. I understand.
18
             THE COURT: We're just waiting for the witness, then,
19
    the live witness?
20
             MR. GOODNIGHT: We have one additional matter. Are
21
    you closing your case at this point?
22
             THE COURT: With those three witnesses?
23
             MR. PETTIT: With the inclusion of those three
24
    witnesses, then, yes, we are closing our case.
25
             MR. GOODNIGHT: We have very brief rebuttal testimony
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on two points, from Ms. Tamaro.

MR. PETTIT: This was something that we discussed over the weekend. Mr. Goodnight suggested to us yesterday that he intended to call Ms. Tamaro to the stand for rebuttal testimony. We had previously discussed that the parties would only have their witnesses sit once, for efficiency purposes, that this was a bench trial, and we'd have -- everyone would have full opportunity to question them then.

I have concern -- I asked Mr. Goodnight to identify what topics, and he didn't have an opportunity to. I asked him about that so I could consider that request. And he didn't identify those for me. I said, since you can't identify them for me, I'm not in a position to agree.

I think that the Court has heard quite a bit of testimony from all of the parties involved. And I would -- I have some concern about the procedural fairness of this, because when this was first raised to me, Mr. Blake had already made arrangements not to be here today. And so I don't know what she's going to say. I haven't been told what she's going to testify about. But I do have some concerns about procedural fairness, when there was a previous agreement we'd call everyone once. And now we're going away from that.

THE COURT: This is an exception to the rule that you agreed to together. Very brief, you can put Ms. Tamaro on.

We'll see what becomes of that. And we'll go from there.

```
1
             MR. GOODNIGHT:
                             Thank you, Your Honor.
 2
             THE COURT: Ms. Tamaro, you're still under oath.
 3
             THE WITNESS:
                           Yes.
                            CATHERINE TAMARO
 4
     Having previously been sworn, testified further as follows:
 5
                           DIRECT EXAMINATION
 6
 7
    BY MR. GOODNIGHT:
 8
        Ms. Tamaro, I just have two lines of questions. And this
 9
    will be brief, I think.
           To set the context for the first line of questions, I
10
11
    want to pull up some testimony from trial on June 6th at, I
12
    think, page 26. And we'll look at it together, and then I
13
    have some questions.
14
           So, can you highlight the question beginning at line
15
    22, "So one of AMTAX's claims in this case," and then the
16
    answer that follows?
17
           So, Mr. Blake was asked, "So one of AMTAX's claims in
18
    this case is that the general partner did too many repairs on
19
    Parkway, right?" And he says, "Yes. After the refinance.
20
    think the behavior pre and post refinance was dramatically
21
    different." Do you see that?
22
    Α
        Yes.
23
        Then he goes on to say, "We have these small little fees
24
    that are being incurred every year. We questioned those. I
    would say they are immaterial, but relative to what happened
25
```

1 after the refinance where the GP is advancing hundreds of 2 thousands, if not millions of dollars to complete repairs. 3 That should need to be -- shouldn't have been necessary until 2025 or 2035, based on the physical needs report." 4 5 see that? 6 Α Yes. 7 Then there's another below that. Then I have some 8 questions for you. 9 The next question "So the work should have been done after the limited partner exited the partnership?" And the 10 11 answer is, "Based on -- I mean, work is going to be done 12 throughout the life of this property. The GP accelerated 13 millions of dollars of work that was supposed to be done or 14 anticipated to be done between 2025 and 2035. Did that, in 15 the two to three years leading up to the end of compliance, 16 and funded those with massive advances. Those advances go on 17 the balance sheet. When the GP exercises its option, the limited partner's proceeds are reduced dollar for dollar for 18 19 It is a very similar scheme to what was done on that amount. 20 Hidden Hills. It is just GP advances in place of suppressing 21 the value through -- yeah, inflated and unnecessary 22 environmental remediation costs." 23 Do you see that?

24 A Yes.

25

Q Okay. Now, when did the refinance of the property close?

- 1 A It was February 24th of 2015.
- 2 Q And did you go back and look at the advances to the
- 3 | Parkway Partnership from 2014 through 2018, based on the
- 4 | financial statements?
- 5 A Have I done that?
- 6 Q Yes.
- 7 A Yes.
- 8 Q Let me hand you a chart that we prepared, based on the
- 9 | financial statements in this case. And you'll see that it
- 10 references exhibit numbers.
- 11 Did you pull, at my request, the information from the
- 12 | financial statements that is listed on this chart, GP
- 13 advances to Parkway, deposits into replacement reserves and
- 14 | HUD-approved disbursements?
- 15 A Yes.
- 16 Q Do you believe these to be accurate from the financial
- 17 | statements?
- 18 | A Yes.
- 19 MR. GOODNIGHT: Your Honor, I would move admission of
- 20 what I think is 178?
- 21 THE CLERK: Yes.
- 22 MR. PETTIT: Your Honor, I object. This was a
- 23 document that was obviously prepared over the weekend. This
- 24 was not provided to us. There was no discussion.
- 25 THE COURT: Mr. Pettit, we can defer this to closing

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TAMARO - Direct
                                                      June 10, 2019 42
    argument. It's not going to make -- it's not going to have
 1
 2
    any impact on my decision. I've got my sense of what this
 3
    case is and is not. So I want to allay any fears for both of
    you that this case -- you're very sophisticated people.
 4
                                                               The
 5
    agreements are well written. The Business Judgment Rule
 6
    overrides many provisions on a day-to-day basis, on a
 7
    periodic basis. You can make your record, but I think this
 8
    dog will not hunt on the fees.
 9
             MR. GOODNIGHT: All right. I appreciate that.
                                                              Thank
10
    you, Your Honor.
11
             THE COURT:
                         Okay.
12
        Let's be very brief, Ms. Tamaro. Just on the GP advances,
13
    can you explain what the numbers in that column across
    represent, 2015, '16, '17 and '18?
14
        Those were advances into the partnership that the general
15
16
    partner made. We took everything in the refinance, we took
17
    everything that was owed to me, and wrapped it into that one
    note payable to general partner, that's -- HUD did the
18
```

20 Q Okay.

accounting that way.

19

21

22

23

24

25

There were some subsequent advances, and the largest one was in 2017, where, as I said, we purchased the rest of the siding that we would need, because the manufacturer was going to discontinue the color. And we didn't want a property with a whole variety of different color buildings.

- 1 Q Okay. So to put it in context, just briefly, in 2014,
- 2 before the refinance, the advances totaled \$284,955. And the
- 3 total number of, dollar number of advances in the following
- 4 four years was \$400,403?
- 5 A Yes.
- 6 Q What does deposits into replacement reserves represent?
- 7 A That's a combination of money that Parkway puts aside
- 8 every month, with its mortgage. Then in 2015, there was also
- 9 | loan proceeds that were put into that reserve.
- 10 Q All right.
- 11 A In 2015. Did I say 2015? Yes, as part of the refinance,
- 12 we made an additional deposit.
- 13 | Q In light of the Court's guidance, I'm going to skip
- 14 virtually all of the rest of this examination, other than one
- 15 question about rents.
- 16 A Okay.
- 17 Q And that is, you heard Mr. Krabbenschmidt testify that
- 18 rents should have been at the maximum LITHC levels in '16 and
- 19 '17. Why didn't you set them at the maximum LITHC levels?
- 20 A As I said, I have to take account of who is living there.
- 21 I have to take account of what's going on in the
- 22 neighborhood. And we have a regulatory agreement. I'm
- 23 | trying to maintain the property tax exemption, because it is
- 24 valuable for the property. And as I said, it's a look around
- 25 the neighborhood, and what's going on, and what our tenant

```
base is looking like. And I take all of those factors into
 1
 2
    account.
 3
    Q
        Okay. Thank you very much.
                              Nothing further, Your Honor.
 4
             MR. GOODNIGHT:
 5
             THE COURT: Any recross -- or cross?
 6
             MR. PETTIT: Your Honor, just one question.
 7
                            CROSS EXAMINATION
    BY MR. PETTIT:
 8
 9
        Ms. Tamaro, on the chart that you were just looking at,
    the operating GP advances on here, that doesn't include
10
11
    amounts that were accrued or deferred; is that right?
12
        Can you be more specific?
13
        Does the operating advance amount here include amounts
14
    that were accrued or deferred, or are those called out
15
    separately in the financial statement?
16
        It does not include things like deferred payroll.
17
    would be separate. These were advances, as categorized by
    the auditor.
18
19
        And accrual of affiliate fees are also separate; is that
20
    right?
        By and large, yes, they are.
21
22
             MR. PETTIT: Thank you, Your Honor.
23
             THE COURT:
                         Thank you. Ms. Tamaro, you're excused.
```

Now, are we just waiting for the last witness, then at

24

All right.

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1:30?
 1
 2
                 MR. GOODNIGHT: Yes.
 3
                 THE COURT: All right. Court will be at recess.
                                         (Recess.)
 4
 5
 6
 7
 8
 9
10
11
12
13
14
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23
24
25
          -Debbie Zurn - RMR, CRR - Federal Court Reporter - 700 Stewart Street - Suite 17205 - Seattle WA 98101-
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1 AFTERNOON SESSION 2 JUNE 10, 2019 Ms. Latsinova. 3 THE COURT: Good afternoon. MS. LATSINOVA: Yes, Your Honor, we call 4 5 Lorraine Barrick. 6 THE COURT: Ms. Barrick, if you would come forward to 7 the lectern, stand next to Ms. Latsinova and raise your right 8 hand and be sworn. 9 LORRAINE BARRICK, having been sworn under oath, testified as follows: 10 11 THE COURT: Please be seated at the witness stand 12 immediately to my left. Keep the volume of your voice up so people in the courtroom can hear you and speak slowly enough 13 14 so the court reporter can keep up with you. 15 MS. LATSINOVA: We are going to be using a Power 16 Point. We have copies for everybody. May I approach? 17 THE COURT: You may. DIRECT EXAMINATION 18 19 BY MS. LATSINOVA: 20 We don't have much time this afternoon so we'll be going 21 fast. 22 Can you tell us about your education? 23 I graduated with honors from Colorado State University 24 with a bachelor in accounting and minor in computer science 25 in 1985.

- Q Can you please tell us about your employment history?
 A My employment history?
 Q Yes.
- A Sure. Right out of college I joined Arthur Andersen in the audit department. I did audits for three years in the Denver office. Then I switched to something called litigation consulting at that time, which was economic analysis, damage analysis, forensic accounting and business valuation.

I worked at Arthur Andersen for 15 years. I transferred to Hong Kong in 1992. I became a partner in the business valuation and litigation service practices. I headed our greater China practice. In 1999, I transferred to Seattle to the economic and financial consulting division as a partner in that division. I was there for about half a year.

I left Arthur Andersen and went to work for a technology company for a year and a half before resigning and starting my own consulting practice in 2001 doing exactly the same thing I had been doing all those years at Arthur Andersen, namely, forensic accounting, economic damage analysis and the rest.

- 22 Q Do you have professional certifications?
- 23 A I do.

10

11

12

13

14

15

16

17

18

19

20

- 24 Q What are they?
- 25 A I am a certified public accountant with the state of

1 Washington. I am certified in financial forensics and also 2 an accredited business valuer through the American Institute 3 of Certified Public Accountants. I am a certified fraud 4 examiner and an accredited senior appraiser in business 5 valuation with the American Society of Appraisers. 6 Have you served as an expert witness before? Q 7 Yes, I have. Α 8 Q In what fields? 9 Forensic accounting, financial fraud, economic analysis, damage analysis and business valuation. 10 11 Q What are the documents that you reviewed? 12 The documents I reviewed in this case includes the 13 pleadings, a list of pleadings. I am not going to read those 14 off unless you want me to. I reviewed the property 15 management agreement. I reviewed the amended and restated 16 limited partnership agreement, along with the amendments to 17 that agreement. I reviewed the developer agreement. reviewed Parkway's audited financial statements for each 18 19 I asked for extract out of the year. I looked at reports. accounting system of Parkway and looked at various aspects of 20 21 the financial accounting records that way. I also had 22 invoices pulled that Parkway paid to various people for expenses I had questions about. 23 24 I looked at some of the monthly reporting packets so I

understood what the limited partner investor was shown each

month and all the information they were receiving and what
that showed. I read the report of Mr. Krabbenschmidt. I
looked at correspondence between the parties regarding
certain expenses that have been at issue in this dispute.
I looked at the project capital needs assessment report

I looked at the project capital needs assessment report that was prepared by MD Consulting. I looked at some of the HUD refinancing documents that showed various requirements and disclosed various debts.

I looked at deposition transcripts from Mr. Blake and Ms. Tamaro. I attended Mr. Krabbenschmidt's deposition. I have had discussions with Ms. Tamaro, also with Mr. Arterberry and with Laura Lindal, the former CPA for Parkway Apartments. I have done other financial, economic and industry research.

- 15 Q Were you in court when Mr. Krabbenschmidt testified last 16 week?
- 17 A I was.

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- 18 Q You heard Mr. Krabbenschmidt testify about certain 19 categories of damages?
- 20 A Yes.
- 21 | Q What was the scope of your assignment?
- A The scope of my assignment was to look at -- well, to read the report of Mr. Krabbenschmidt, to understand the claims he was making about alleged harm to the partnership and to the
- 25 | limited partner, and to do my own underlying analysis and

- 1 investigation into those issues to determine whether or not I
- 2 agreed with Mr. Krabbenschmidt on those issues.
- 3 Q So let's dive in and go category by category identified by
- 4 Mr. Krabbenschmidt. Let start with excess property
- 5 management fees. Let's go to the next slide. You
- 6 understand, do you not, that Mr. Krabbenschmidt testified
- 7 | that the property manager, Trieste Holdings, charged excess
- 8 management fees to the partnership?
- 9 A I understand.
- 10 Q And are you aware of Mr. Blake's testimony last week that
- 11 | nothing prior to the refinance was material?
- 12 A Yes, I am aware.
- 13 Q Do you know when the refinance closed?
- 14 A It was in February of 2015.
- 15 Q This slide that we see in front of us, that is
- 16 Mr. Krabbenschmidt's calculation of allegedly excess property
- 17 management fees; is that right?
- 18 A It is, with my corrections.
- 19 Q How far does it go?
- 20 A Starts in 2002 and goes through 2017.
- 21 | Q To your knowledge, did Mr. Krabbenschmidt make any efforts
- 22 to limit his calculation of allegedly excessive property
- 23 management fees to Mr. Blake's testimony that only
- 24 post-refinance fees are material?
- 25 A He did not.

- 1 Q Now, and -- if you limit the excess property management
- 2 | fees, or so alleged excessive fees, to post-refinance years,
- 3 what would the number be?
- 4 A Well, even including 2015, we only have three years. In
- 5 one year the calculation suggests that there is \$9,582
- 6 overpaid. The next year there was nothing overpaid. The
- 7 | next year it was underpaid by \$159, so the net of those is
- 8 approximately \$9,400 in possible overpayment.
- 9 Q These alleged overpayment, was it actually paid by the
- 10 partnership?
- 11 A No. In fact, it wasn't paid by the partnership.
- 12 | Q And how come?
- 13 A Because these -- there wasn't enough. There wasn't enough
- 14 cash flow to pay these management fees. These fees were
- 15 added to the subordinated debt to the AGP.
- 16 Q What is the next category; do you recall?
- 17 A His next category was what I think he called unauthorized
- 18 fees.
- 19 Q Let's go to the next slide. I represent to you that
- 20 Mr. Krabbenschmidt has deleted one of the categories, that is
- 21 the bookkeeping fee. There is a line across the second
- 22 category.
- 23 A I heard him talk about that.
- 24 Q Now, you say here on the right column in their response
- 25 that you cite LPA Section 7.10.B. Do you see that?

- 1 A I do.
- 2 Q Why do you cite that section? Because it is difficult to
- 3 | toggle between the Power Point and a document, I will
- 4 actually put it on the camera and then you can explain why
- 5 | you think it is important.
- 6 A Okay.
- 7 Q I apologize for my scribbles.
- 8 A That's all right.
- 9 Q I think you can still use your screen to highlight what is
- 10 | important to you.
- 11 A This is the section that is relevant to the general
- 12 partner making these expenses. If you look here it says that
- 13 | all of the partnership's expenses shall be billed to and paid
- 14 by the partnership.
- 15 Q Okay.
- 16 A And reimbursements, importantly, to the general partner or
- 17 any of its affiliates by the partnership shall be allowed
- 18 | subject to the following conditions, and then we have some
- 19 conditions. The first one is that the goods or services must
- 20 be necessary for the prudent formation, development and
- 21 organization and operation of the partnership. So they must
- 22 be needed.
- 23 Q What is condition No. 2?
- 24 A Condition No. 2 is that the reimbursement for those goods
- 25 or services, who are not affiliated with the general partner,

1 shall not exceed the cost to a general partner of obtaining

- 2 those goods and services.
- 3 Q No markups?
- 4 A Right, no markups. Right.
- 5 Q What is condition 3?
- 6 A The reimbursement for goods and services obtained directly
- 7 | from a general partner or its affiliate -- these are the ones
- 8 that the general partner provides -- shall not exceed the
- 9 amount the partnership would be required to pay independent
- 10 parties for comparable goods and services in the same
- 11 geographic location.
- 12 Q Okay. Now, in your opinion, did Mr. Krabbenschmidt show
- 13 | that any of the fees that appear on the slide on page -- can
- 14 we go back to the slide, please? That's hard to read.
- 15 Did Mr. Krabbenschmidt show that any of the fees on
- 16 this slide, including repair supervision fees, tenant file
- 17 review fee, legal services fee, extermination fee, or
- 18 engineering service fee, were not incurred in the prudent
- 19 operation of the partnership?
- 20 A No, he didn't.
- 21 | Q Did you do your own analysis?
- 22 A Yes, ves, I did.
- 23 | Q Tell us about what you did, please, starting with the
- 24 repair supervision?
- 25 | A With regard to the repair supervision fees, first I went

to the detailed financial statements and looked at those repair supervision statements in -- the repair supervision fees in the financial statements. They are broken out separately. You can clearly see them. What you can see about them is they are related to specific repairs and improvements that were undertaken. There are many repairs and maintenance expenses for which no repair supervision fee is charged, millions of dollars of maintenance and repair for which no repair supervision is charged.

If you look on the financial statements, you will see -below net operations and net operating income, you will see
these other major repairs. That's the portion of the repairs
that have the repair supervision fee.

That was the first thing I did. I talked to Ms. Tamaro. She explained to me these are fees that are incurred from the property manager over and above what they normally do, and they are, in essence, the fees a general contractor would receive. It is my understanding that standard repairs and maintenance, of course, are covered -- supervision of those things are covered by the property management fee.

When you are acting as a general contractor to provide oversight to major repairs, that is always charged either as an extra free or often, more commonly, it is actually outsourced to a general contractor and you are going to pay the general contractor to perform that service for you.

- 1 Q Would the same rationale apply to tenant file review,
- 2 legal, extermination and engineering fees?
- 3 A Yes, they are different services, of course, but yes.
- 4 Q So are there any documents that confirm your opinion in
- 5 this regard?
- 6 A I looked at a lot of documents that confirmed my opinion.
- 7 | With regard to the repair supervision, we talked about those.
- 8 We talked about the detailed financial statements. You can
- 9 | see in the audit, in the notes to the audits, every year
- 10 where it specifically disclosed that these fees are charged.
- 11 I talked to, for example, Ms. Lindal, the CPA. I talked
- 12 to her about when these fees are charged and when they
- 13 aren't. She told me she sees this all the time. She said
- 14 exactly what I just said, that some property managers
- 15 outsource this, many do. Some build this special capability
- 16 in house. When they do, they always charge for it.
- 17 Then I also looked at the limit -- a document that the
- 18 | limited partner prepared for the HUD financing to actually
- 19 showed to Morgan Stanley that also talks about the repair
- 20 | supervision fee.
- 21 Q I think I know what you are talking about. It is Exhibit
- 22 90, page 9, I believe.
- 23 A Yes, this is it. Could you make it smaller for me so I
- 24 can see the edges?
- 25 | Q Just so we are oriented, it is Exhibit 90. That is the

1 funding request from the predecessor of Alden Torch.

- 2 A Hunt.
- 3 | Q The funding request from Hunt to Morgan Stanley, their
- 4 investor?
- 5 A Yes.
- 6 Q Please explain why this is relevant to the slide we were
- 7 discussing.
- 8 A This is the predecessor to Alden Torch explaining to
- 9 | Morgan Stanley what the obligations of the partnership will
- 10 be. If you were to look just above this, this is their debt
- 11 disclosures. I would focus for this moment on the box at the
- 12 bottom of this section on debt disclosures.
- 13 What you see here is the fact -- what I will point to
- 14 first is the fact that they are telling Morgan Stanley that
- 15 they are going to have \$1,240,809 in construction costs that
- 16 they are going to be incurring.
- 17 What is interesting is they are also telling them -- so
- 18 this is Hunt telling Morgan Stanley -- that these fees are
- 19 going to go to a GP affiliate.
- 20 If you look at the financial statements for Parkway, you
- 21 can see among these major repair expenses, as they were
- 22 incurred, that is where the repair supervision is, and
- 23 therefore those -- that 1.240 million includes the repair
- 24 | supervision fee.
- 25 Q So do you understand Mr. Krabbenschmidt to be challenging

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that affiliate fee in his report --
 1
 2
        I do.
 3
        -- in his testimony?
 4
    Α
        Yes.
 5
        Let's go to the next category. Do you understand
 6
    Mr. Krabbenschmidt objects to the payment of the managing
 7
    general partner fee?
 8
        I do.
 9
        Do you recall that?
10
    Α
        I do.
11
        Let's go to the next.
12
        Can I clear this? Oh, yes.
13
        Now we have a nice clear slide. Can you please explain to
    Q
14
    us what is the managing general partner and what is the fee
15
    for, and what is Mr. Krabbenschmidt's objection to it?
16
        Managing general partner is Hearthstone Housing. It is a
17
    non-profit associated with low-income housing. It joined at
    some point the partnership as managing general partner.
18
19
    provides certain services. Very importantly, it provides
20
    property tax credits so the partnership does not have to pay
21
    all of its property taxes.
22
        In exchange for those services and their participation,
23
    which gets us the property taxes saved, it required the
24
    payment of a fee. The first year it was $10,000. After that
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it was \$7,500, increased by three percent per year as

- 1 compensation for what they were bringing to the partnership.
- 2 That is the fee we are talking about.
- 3 Q So, is there any -- the fee was paid by -- was advanced by
- 4 the general partner because there was no cash flow; is that
- 5 right?
- 6 A That's right.
- 7 Q So is there any net detriment to the partnership from this
- 8 advance?
- 9 A There is a huge net gain here. I just gave you this very
- 10 simple chart to give you an idea of a comparison between the
- 11 property taxes that the partnership saved and the amount of
- 12 fees that were paid to the managing general partner. You can
- 13 see this brought a huge benefit to the partnership, this
- 14 association.
- 15 | Q Okay. Now, moving to the next category, deferred
- 16 developer fee. I think you have two slides on that. This
- 17 | will take some explaining. What is a deferred developer fee?
- 18 A The deferred developer fee is the part of the original
- 19 developer fee from the outset of the project that was not
- 20 paid at the closing -- at the initial closing. That deferred
- 21 developer fee initially is to be funded from the cash flow of
- 22 the partnership during the first ten years.
- 23 | Q If there is no cash flow, what happens?
- 24 A If there is no cash flow or not enough cash flow to pay it
- 25 all off, anything that is outstanding at that point is

converted to capital that is contributed by the general 1 2 partner. 3 Do I understand correctly that the unpaid deferred developer fee is converted to capital? 4 5 Α Right. 6 What is Mr. Krabbenschmidt's issue or issues with that 7 fee? 8 He has had three issues with the whole concept of this 9 deferred developer fee. The first issue is very simply this: There was additional money in the partnership in 2009. 10 Ιt 11 came from primarily -- or some of it came from contributions 12 from the limited partner that were required to be paid under 13 the agreement. Some of that was used to pay off the deferred 14 developer fee. It is my understanding Mr. Krabbenschmidt, as 15 he explained, believes that money should not have been used 16 in 2009 for that particular purpose. 17 What would have happened if it was the way he says? If it -- if part of it was not prepaid in 2009, wouldn't the 18 19 whole thing have converted to capital contribution? 20 That's right. Essentially you wouldn't have made that 21 payment. The whole amount would have been outstanding. Βv 22 the way, the whole amount would have continued to accrue 23 interest at eight percent until the ten-year period was up in 24 two years -- two to three years. There would have been more

interest at that time on the deferred developer fee, but

1 then, yes, it would have been -- it would have converted to 2 capital, and it would be paid out to the general partner in a hypothetical dissolution of the partnership. 3 I think you explained the next slide. Let's go there, 4 5 Adam. 6 I think you just explained, but please summarize and 7 point to your slide if you need to. What is the economic 8 difference in dollars between paying part of the DDF in 2009, 9 which is what happened, compared to what Mr. Krabbenschmidt 10 thinks should have happened? 11 We are talking about the first issue at the moment. 12 are two parts of this. What would happen to the partnership 13 if instead of paying the DDF earlier, it converts to capital 14 and is paid later, is there a benefit or detriment? No. 15 there is no impact on the partnership really regarding when 16 you make that payment. There is no question it is going to 17 be made. 18 The impact comes when you look at the little breakout box 19 here, and what I am showing you is that you have four extra 20 years of interest on the amount that was paid off. 21 If she had left it in there, she would have accrued four 22 years of interest at eight percent, which is \$109,000. 23 Instead of just owing the additional \$341,685 at the end, the 24 partnership would have also owed an extra \$109,000 in

interest. That is a detriment to the partnership.

Explain the second issue, the accrued interest. 1 Q 2 Mr. Krabbenschmidt says the accrued interest on the 3 fees, and I am not talking about the \$109,000, I am talking about on the \$900,000 that did eventually convert, that was 4 not paid down in 2009. On the remainder of the deferred 5 6 development fee, of course, it accrued interest at eight 7 percent. 8 Mr. Krabbenschmidt has identified, and I don't disagree 9 with him, the fact that after ten years, when the deferred developer fee -- the remaining deferred developer fee was 10 11 converted to capital, they did not convert the debt for the 12 interest on the deferred developer fee for -- to capital. 13 They left it as a liability. He's identified that issue, but 14 that issue also has no economic impact on the partnership. 15 Is that because it goes into the waterfall in the same 16 priority? 17 A Yes, essentially, because what you get in the waterfall is first you pay off the debts to the GP, of which this would be 18 19 Then you pay off their capital contribution to convert 20 the developer fee, which is the very next thing. Whether it 21 is one bucket or the other, it gets paid out virtually at the 22 same time. 23 Now Issue 3, I know it is on your slide. We won't talk

about it because that is the issue related to the

placed-in-service date; is that right?

24

- 1 A Yes, it is the issue of placed in service.
- 2 Q We have looked at Exhibit 170 already this morning. We
- 3 know what the State website says about the placed in service.
- 4 Moving on to the next category, Adam. Okay.
- 5 Are you aware Mr. Krabbenschmidt believes that \$1.4
- 6 million of repairs and improvements were unnecessary?
- 7 A Yes.
- 8 Q So you are aware of what kind of repairs he is talking
- 9 about?
- 10 A Absolutely. He is talking about siding, roofing, paving
- 11 and windows.
- 12 Q Is there any question in your mind whether these repairs
- 13 were actually needed?
- 14 A No question in my mind.
- $15 \mid Q$ Why is that?
- 16 A I reviewed a number of inspection reports that identify
- 17 | these as issues that will need to be repaired.
- 18 | Q And weren't these repairs specifically discussed in
- 19 | connection with the refinance?
- 20 | A Yes.
- 21 Q Now, did you hear Mr. Krabbenschmidt testify that repairs
- 22 were in fact so unnecessary that the CBRE appraisal report
- 23 actually deducted the amount of these repairs from the
- 24 valuation?
- 25 A I did hear him say that.

- 1 Q Did that surprise you?
- 2 A Yes, it did. Yes.
- 3 Q Does the CBRE report actually deduct for the repairs that
- 4 | were done?
- 5 A No, it doesn't.
- 6 Q Let's take a look. Here we have Exhibit 129. There are a
- 7 | couple pages I want to show you. So can you please explain
- 8 to us what CBRE did?
- 9 A Yes. So one of the key conditions to understanding how
- 10 | they valued it is their explanation that they have used what
- 11 we call as appraisers a hypothetical condition. Their
- 12 hypothetical condition is this: While not reported in our
- 13 value conclusions, we are valuing the subject under the
- 14 hypothetical condition that all siding repairs are complete
- 15 as of the date of value. That is an assumption that they are
- 16 making.
- 17 | Q Okay. Did they deduct for anything?
- 18 A Yes, they did.
- 19 Q Let's see. Can you please show us what they deducted?
- 20 A If you give us a snippet at the top so we can see what
- 21 this is. You will see this is their summary, their direct
- 22 capitalization summary, essentially the summary of their
- 23 valuation. If we could scroll down to the bottom, a little
- 24 bit farther down now. There we go. Okay.
- 25 So what I am focused on here when I say they did deduct

- 1 something, I could explain to you the capitalization method
- 2 of valuation. I think it can suffice to say that their
- 3 conclusion on the valuation is \$17,500,000. Now we see they
- 4 have a deduction. What they are deducting is --
- 5 | Q Are they deducting for work done or for work that remains
- 6 to be done?
- 7 A They are deducting the work that remains to be done. The
- 8 credit is given for the work that is done. What they are
- 9 deducting for is the work that isn't done.
- 10 Q Okay. In your opinion, all things being equal, in your
- 11 experience does a property in better repair sell for more
- 12 than the one that is in worse condition?
- 13 A Of course.
- 14 | Q Now the next issue -- and we will be moving very quickly
- 15 to cover everything we have -- is the -- do you understand
- 16 that Mr. Krabbenschmidt takes issue with an accounting
- 17 | treatment of certain repairs in terms of capitalizing them
- 18 versus expensing them?
- 19 A Yes, I do.
- 20 | Q Can you please explain to the Court what this issue is to
- 21 a CPA?
- 22 A For a CPA, it is an accountant issue. When someone spends
- 23 money on a repair or improvement, the accountant has to
- 24 decide whether this is going to be an expense this year, the
- 25 whole cost of it, and deduct it from income, or whether this

- 1 actually creates an additional asset for the company, in
- 2 which case you will put that cost on the balance sheet as an
- 3 asset and then depreciated over time. In other words,
- 4 expense it in future periods when its useful life is used up.
- 5 You have this choice to make from an accounting standpoint.
- 6 Q Are you aware of Laura Lindal's treatment of these repairs
- 7 as capitalized versus expensed?
- 8 A Yes, and I have interviewed her about that.
- 9 Q What is her view?
- 10 A Well, the short story is she views they are in compliance
- 11 with GAAP.
- 12 | Q Do you agree with that?
- 13 A As far as I know.
- 14 Q Is the plaintiff challenging the audited financial
- 15 statements in this case?
- 16 A My understanding from the testimony is that they are not.
- 17 | Q Now, next slide, please, Adam.
- This is the construction contract payable. That's the
- 19 one we already talked about, right, when we looked at the
- 20 | Morgan Stanley memo; is that right?
- 21 A We saw it on there. We haven't talked about it. It was
- 22 on the same page.
- 23 Q So is there any basis to assume this is not a valid
- 24 | liability of the partnership?
- 25 A Mr. Krabbenschmidt didn't identify any that I am aware of.

- 1 I haven't seen any.
- 2 Q Moving to charitable contributions, Adam. That is Slide
- 3 | 14. Are you aware Mr. Krabbenschmidt disagrees with the
- 4 payment of \$17,000 to the Tacoma Area Coalition for
- 5 Individuals with Disabilities?
- 6 A I am.
- 7 Q So what was this contribution for?
- 8 A This contribution was in connection with receiving tax
- 9 exempt bond financing. TACID, the Tacoma Area Coalition for
- 10 Individuals with Disabilities, their involvement and the
- 11 services they are providing enabled that tax exempt bond
- 12 | financing which obviously created a net benefit for the
- 13 partnership. This was a payment to them for the services
- 14 they rendered.
- 15 Q Is it in the business of the general partner to make a
- 16 contribution like that?
- 17 A It is certainly to the benefit of the partnership, so I
- 18 | would say it is a reasonable choice.
- 19 Q Now, we will run through this quickly. Next one, Adam.
- 20 So are you aware Mr. Krabbenschmidt opines rent credits
- 21 to on-call personnel should not have been given?
- 22 | A I am.
- 23 Q Did this credit cause -- I think we all heard enough
- 24 about -- heard a lot about this item. Can you please explain
- 25 whether this credit caused any detriment or loss to the

Barrick - Direct June 10, 2019 67 partnership? 1 No, it didn't because staff that are on call are entitled 2 3 to either a reduced rate one-bedroom apartment in the facility or they can receive a rent credit. They can take 4 5 that rent credit and go live somewhere nearby. In this 6 particular case, in some periods that's what they did. Ιn 7 those periods, the apartments that would have otherwise been 8 given to them were rented at the normal rate. 9 partnership is not out any money when you compare what it 10 would have had if it had just given them the apartment versus 11 when it give them the credit. It is my understanding they 12 were still able to do their job. No loss. 13 Q Let's briefly touch on rents. 14 There was a lot of discussion about rents this morning 15 when you were in a different court. I will just represent to 16 you that Mr. Krabbenschmidt corrected his calculations in that he conceded that he did not take into account the

- 17 utility allowance. 18
- 19 In calculating the max rent?
- Yes. The 900 and 1,080 should be reduced by the 20 21 corresponding utility allowances.
- 22 Α Right.
- 23 In your opinion, does this correct his calculation of the
- 24 rental rates?
- 25 No, it doesn't. I just want to be careful what we are

- 1 looking at. What we are looking at in the top square is what
- 2 | I had put down there this weekend. That is not his corrected
- 3 calculation. This is the calculation before that correction.
- 4 Q Okay. Before you go further, I should also tell you that
- 5 Mr. Krabbenschmidt now has a different number.
- 6 A Right.
- 7 Q He started at 750. Actually, he started at a million,
- 8 went to 750, then to 706. I think he is at -- in the
- 9 \ \$300,000 range today. I don't know the exact number.
- 10 A For two years?
- 11 | Q For two years, yes. My question to you is: If you
- 12 | subtract for utilities, would his calculation be correct?
- 13 A Still wouldn't be correct, no.
- 14 | Q Why not?
- 15 A Because you can't just raise the rates by quite a large
- 16 percentage and expect no one to move out or stop paying.
- 17 | That just doesn't happen.
- 18 As Mr. Krabbenschmidt said himself, you are targeting a
- 19 | five percent vacancy rate. Presumably if you raised the
- 20 rents as much as Mr. Krabbenschmidt wanted to, you would have
- 21 got at least that five percent vacancy. He hasn't taken that
- 22 into account.
- 23 Q Are you aware of anything in the LPA that requires the
- 24 general partner to rent the units in Parkway at maximum LIHTC
- 25 rates?

1 A No.

5

6

7

Q Now, we will skip and go to the last set of questions. In the last set of questions of the last set of questions. In the last set of questions.

After considering all the items that we talked about today and that are in your report, is there a net detriment to the partnership --

- 8 A I don't believe so.
- 9 Q In payment of the fees?
- 10 A I don't believe so. The issues that have been raised are
- 11 largely for the benefit of the partnership.
- 12 Q Now, second question. Now, can you accept audited
- 13 | financial statements and at the same time refuse, for
- 14 example, to accept a debt that is shown on the same financial
- 15 statement as a valid debt?
- 16 A No, you cannot. Those are two completely inconsistent
- 17 things. No, you can't.
- 18 | Q Lastly, Mr. Krabbenschmidt claims that in the LIHTC
- 19 industry there is a standard not to make any significant
- 20 repairs during the compliance period in order to maximize the
- 21 | limited partner's return when the option is exercised, or
- 22 when the exit year 15 is up, approximately. Do you see in
- 23 your research in working on this case, anything in the tax
- 24 code, in the HUD regulations, HUD rules, HUD guidance, LIHTC
- 25 | literature, anything that would support this claim?

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1 A No, nothing.
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- 2 MS. LATSINOVA: Thank you.
- 3 THE COURT: Cross.
- 4 MR. PETTIT: Thank you, Your Honor.
- 5 CROSS-EXAMINATION
- 6 BY MR. PETTIT:
- 7 Q Good afternoon, Ms. Barrick.
- 8 A Good afternoon.
- 9 Q My name is Eric Pettit. I am an attorney for the
- 10 defendants in this action.
- 11 | A Hello.
- 12 Q I want to ask you a few questions about your expert report
- 13 and your testimony today. Do you recall providing an expert
- 14 report in connection with this engagement?
- 15 A I do.
- 16 Q Do you recall providing a schedule that accompanied that
- 17 report?
- 18 A There were many schedules, yes.
- 19 Q I would like to direct your attention to Exhibit 150,
- 20 which I will represent to you is a combined set of all of the
- 21 | schedules that were accompanied to your report -- that
- 22 accompanied your report. I would like to direct your
- 23 attention specifically to page 3 of Exhibit 150. It is going
- 24 to come up on a screen for you.
- 25 A Do I not need it?

- 1 Q If you need to look at any full document, let me know.
- 2 | Hopefully everything will come up on the screen and make it
- 3 nice and easy for you.
- 4 A Thank you very much.
- 5 Q This is, I believe, a description that you prepared
- 6 regarding your qualifications and experience; is that right?
- 7 A That's right.
- 8 Q At the beginning of this document, there is a section
- 9 called background.
- 10 A There is, yes, uh-huh.
- 11 Q And in -- if you look at the second sentence of the first
- 12 paragraph, it says your focus is financial analysis in
- 13 dispute settings in business and intangible asset valuation
- 14 for tax and litigation matters; is that right?
- 15 A Yes.
- 16 Q Would you say that is a general characterization of the
- 17 areas in which you are an expert?
- 18 A Yes, that is a very broad categorization, covers a lot,
- 19 but yes.
- 20 | Q Is it fair to say that essentially you are a professional
- 21 expert witness?
- 22 A I don't think so, but most of my work is for disputes.
- 23 | Q Is it true that in the last -- over the last 20 years you
- 24 have provided expert testimony on more than 80 occasions?
- 25 A Probably.

- 1 Q If we go to page 5 and 6 and if we go to page 7, and 8,
- 2 and 9, those are a list of all of the matters which you
- 3 provided expert testimony in the last 20 years, give or take;
- 4 | is that right?
- 5 A Yes, through the date of the report hopefully, yes.
- 6 Q And you have testified, I think you confirmed here, that
- 7 most or all of the work that is performed by
- 8 | Lorraine Barrick, LLC involves providing expert opinions or
- 9 consulting to parties involved in disputes; is that right?
- 10 A That is right, mostly independent expert opinions.
- 11 | Q And I think you testified in your deposition that you
- 12 work -- you have worked with Stoel Rives about a half dozen
- 13 | times prior to this engagement; is that right?
- 14 A That is right, yes.
- 15 | Q But prior to this engagement, you have not had any
- 16 experience with the LIHTC industry in particular; is that
- 17 right?
- 18 A No, that is right -- yes, that is right. I have done a
- 19 lot of work in real estate. I don't recall any of the
- 20 projects I worked on having any particular LIHTC emphasis.
- 21 | Q It is fair to say you are not an expert in the LIHTC
- 22 industry; is that right?
- 23 A Yes, that's fair.
- 24 Q I know that you heard Mr. Krabbenschmidt testify in court
- on Thursday and also have reviewed his deposition transcript;

- 1 is that right?
- 2 A That's right -- well, actually, I attended his deposition.
- 3 | Q You attended his deposition. You would agree, based on
- 4 his testimony, that he has significantly more experience and
- 5 expertise than you with respect to the LIHTC industry; is
- 6 | that right?
- 7 A I am prepared to give him that, yes.
- 8 Q Also with respect to property management; isn't that
- 9 right?
- 10 A That is possible. I have certainly done a lot of analysis
- 11 that related to property management agreements and property
- 12 management decisions. He may have more. That is possible.
- 13 Q Have you ever managed any commercial properties?
- 14 A I have never personally managed commercial properties --
- 15 well, no, yes, essentially I have managed my own investments,
- 16 but they are not commercial properties.
- 17 Q You are not an attorney; is that right?
- 18 A No, I am not.
- 19 Q You are not offering a legal opinion as to what any of the
- 20 contracts or agreements that are at issue in this case mean;
- 21 is that right?
- 22 A I am not offering any legal opinions at all.
- 23 | Q I would like to turn your attention to Exhibit 149, which
- 24 is your expert report, and specifically direct your attention
- 25 to page 9 of that report. Page 9 includes a summary of your

- 1 conclusions; is that right?
- 2 A Yes.
- 3 Q And I would like to direct your attention to the first
- 4 bullet point there on page 9 where you say,
- 5 Mr. Krabbenschmidt has not quantified the damages calculated
- 6 by AMTAX -- claimed by AMTAX 169 in this matter. At best, he
- 7 has provided a list of issues that he believes may not have
- 8 been handled correctly by the AGP." Do you see that?
- 9 A I do see that.
- 10 Q Do you understand, Ms. Barrick, that AMTAX 169 is seeking
- 11 damages in this action derivatively on behalf of the
- 12 partnership?
- 13 A Yes, I understand that as well.
- 14 | Q So AMTAX 169 is not claiming any direct monetary damages
- 15 in this action; isn't that right?
- 16 A You know, I heard -- well, I have no idea.
- 17 Mr. Krabbenschmidt discussed the fact that the emphasis of
- 18 his testimony would be on detriment to the partnership.
- 19 Although if you read the contents of his report, he certainly
- 20 spent a lot of time talking about how things damaged the
- 21 | limited partner as well. In my original report, I responded
- 22 to those critiques.
- 23 Q Fair enough. Let's unpack them.
- 24 A I was going to say, but he appeared not to emphasize that
- in his testimony so I didn't bring those up either.

- 1 Q Let's unpack that. So focusing on derivative damages for
- 2 | a moment. To the extent an excess fee was charged to the
- 3 partnership that shouldn't have, that fee would total the
- 4 damages to the partnership; isn't that right?
- 5 A I just want to make sure, when you say "derivative
- 6 | claim" -- I'm sorry, I'm not a lawyer, as you said -- it is a
- 7 | claim for damages to the partnership, is what you are talking
- 8 about?
- 9 Q That is right.
- 10 A Can you repeat the question?
- 11 Q If we are talking about damages to the partnership, the
- 12 partnership is charged a fee of a dollar that it shouldn't
- 13 have been charged.
- 14 A Yes.
- 15 Q The damages as a result of that excess fee charge is one
- 16 dollar to the partnership?
- 17 | A Yes.
- 18 Q And let's take a look at Exhibit 168. I will represent to
- 19 you, Ms. Barrick, that Exhibit 168 is Ms. Tamaro's
- 20 calculation of the proceeds to the various partners under the
- 21 | Parkway Apartments' sales proceed waterfall in Section 6.2.B
- 22 of the partnership agreement. Are you familiar with that
- 23 provision?
- 24 A Yes.
- 25 Q Are you generally familiar with the concept of sales

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- 1 proceed waterfalls within partnership agreements?
- 2 A Absolutely. I have seen them many times.
- 3 Q I want to direct your attention to line 27, which is about
- 4 | two-thirds of the way down the page where it says, "AGP
- 5 | subordinated loans"; do you see that?
- 6 A I do.
- 7 Q That shows a negative amount, and that's because that is
- 8 amounts that would have to be paid to the administrative
- 9 general partner through the waterfall; is that right?
- 10 A You are right.
- 11 Q And if you go down to lines 30 through 37, those are a
- 12 sort of preliminary split of profits after all of the loans
- 13 are paid off; is that right?
- 14 A That is correct. That is the split of the remainder.
- 15 Q There is actually lines 39 through 43, there is what I
- 16 refer to as a residual split. Have you heard that term
- 17 before, a residual split?
- 18 A I have heard it. This is essentially the total amount to
- 19 the LP, but yes.
- 20 | Q Isn't it true if you look at line 42, it references
- 21 | Section 6.2.B(ii)?
- 22 A That is right.
- 23 Q It talks about the 99 percent of the balance of such
- 24 proceeds to the investor limited partner; is that right?
- 25 A Right.

- 1 Q So when you have subordinated debt up on line, I think it
- 2 was 27, and that goes up by a dollar, and you assume that
- 3 there is enough funds to get to the bottom of this waterfall,
- 4 99 cents of that comes out of the investor limited partner's
- 5 pocket; isn't that right?
- 6 A If there is enough money to get to the bottom of the
- 7 | waterfall. If there is not enough money, none of it might
- 8 come out of their pocket.
- 9 Q Let's assume for my purposes there is enough money to get
- 10 to the bottom of the waterfall. With that assumption in
- 11 mind, one extra dollar in subordinated loans is 99 cents less
- 12 in the investor limited partner's pocket; is that right?
- 13 | A Yes.
- 14 Q That kind of addresses the issue in terms of the damages
- 15 to the limited partner in connection with damages to the
- 16 partnership, does it not?
- 17 A Well, certainly if, if, there is enough money upon sale,
- 18 | that would be true.
- 19 Q That is the assumption I am asking you to work under.
- 20 A Right. I am just trying to think it through. Not
- 21 everything that Mr. Krabbenschmidt complained of functions in
- 22 the same way. For any of the things he complained of, the
- 23 due result and the extra dollar of debt, I would agree with
- 24 you.
- 25 Q Let's return to page 9 of your report, which again is

1 Exhibit 149. I would like to direct your attention to the 2 third bullet point there. You write, "Mr. Krabbenschmidt has 3 ignored any impact of the statute of limitations and the right of the AGP as granted in the LPA to make management 4 5 decisions regarding the operation of the property." Do vou 6 see that? 7 I do. Α 8 Did you perform any analysis to determine the impact of 9 the statute of limitations on the partnership's damages claims? 10 11 Well, in most of these cases, I don't believe there were 12 any damages to the partnership, so I didn't have to consider 13 that. 14 Well, let me -- listen to my question and answer my 15 question, if you can. Did you consider the impact of the 16 statute of limitations on any of the damages claims that 17 Mr. Krabbenschmidt included in his report? What I have done is considered the impact, if the -- well, 18 19 what I did was actually go back to 2015. If the statute of limitations goes back slightly farther than that, I did not. 20 21 Well, okay. You could say I did not. I did look at the 22 amounts of the damages that had happened since the refinance. 23 Let me ask you this: Are you offering any opinion as to

how the statute of limitations applies to the damages claims

24

25

in this action?

1 A I am not.

- 2 | Q Are you suggesting that the failure to address the legal
- 3 | issue of the statute of limitations is a shortcoming of
- 4 Mr. Krabbenschmidt's report?
- 5 | A I am.
- 6 Q So you think he should have undertaken that legal
- 7 analysis?
- 8 A No, that's not how it works with an independent expert. I
- 9 have done many, many damage calculations where a statute of
- 10 limitations comes into play. I think any competent damage
- 11 expert is aware of what this is. They are aware this is a
- 12 | legal interpretation. When I am calculating a damage
- 13 | calculation, I will talk to my attorneys. I will say, I need
- 14 your legal advice on this because I am aware that there may
- 15 be some period of time I can't claim damages for. Usually
- 16 they will tell me on the front end so I can take that into
- 17 | account.
- 18 Q You didn't do that here?
- 19 A I didn't do that here because I don't agree with the
- 20 damages -- that there is damage going back that far.
- 21 | Q Let's direct your attention to page 12 of your report,
- 22 which is Exhibit 149. I want to specifically direct your
- 23 attention to your discussion of the alleged excess property
- 24 management fees. Do you recall including that in your
- 25 report?

- 1 A Yes.
- 2 Q Do you recall testifying about that on direct examination
- 3 here?
- 4 A Yes.
- 5 Q If you go to the bottom of page 12 and the top of page 13,
- 6 I think you include -- you conclude that it was inappropriate
- 7 to not take into account underpayments as well as
- 8 overpayments; is that right?
- 9 A That's right.
- 10 Q And that is because you understand that the fee that was
- 11 | owed to the property manager is equal to four percent; is
- 12 | that right?
- 13 A The property manager is entitled to four percent, yes.
- 14 | Q Equal to four percent?
- 15 A Four percent.
- 16 Q So let's go back to page 12 of your report at the top.
- 17 You actually -- if you go to the top paragraph there, you
- 18 actually quote Article 11.A of the limited partnership
- 19 agreement. This is the four percent limitation; is that
- 20 right?
- 21 A That is correct.
- 22 Q It says, "The management agent shall be entitled to
- 23 receive a reasonable and competitive management fee not to
- 24 exceed the lesser of four percent of net rental income or the
- 25 maximum amount permitted by each agency or lender." Do you

```
see that?
 1
 2
        I do.
 3
        "Not to exceed" is different than "equal to," is it not?
        The words are different, yes. I don't think the meaning
 4
 5
    has any substantial difference, but ultimately it is a legal
 6
    question.
 7
        Well, "not to exceed" means no greater than; isn't that
 8
    right?
 9
        Right. Absolutely.
        If you wanted it to be exactly four percent you would just
10
11
    delete "not to exceed," correct? You would just say, "The
12
    lesser of four percent of net rental income or maximum amount
13
    permitted by each agency or lender, "would you not?
14
        You are asking me what the parties meant. I interpret
15
    this as four percent. I would say as well that in the vast
16
    majority of that underpayment or at least half of that
17
    underpayment for those years was in the year of transition
18
    between the two property managers. It is my understanding
19
    that it isn't -- what I am speaking about specifically is
20
    2005. It is my understanding that it isn't that the property
21
    manager in 2005 decided they didn't want to charge their
22
    whole fee. It was that during the transition some fees
23
    were -- I have to say, they were mistakenly not accrued or
24
    they were accrued but not properly recorded. I don't even
```

believe that necessarily that was the full bill -- that the

- 1 property manager actually billed the full bill for that year.
- 2 I think something fell through the cracks.
- 3 | Q Ms. Barrick, your testimony that you believe that
- 4 Mr. Krabbenschmidt erred in not netting out the fees that
- 5 were below four percent in the earlier year is premised on
- 6 your belief that the limited partnership agreement provides a
- 7 | fee of exactly four percent; isn't that right?
- 8 A The way I thought of it when I came to this conclusion is
- 9 if we are going to go back and recalculate every year's fees
- 10 to get four percent, we should do it for every year and not
- 11 just cherry pick the years in which it was over, because in
- 12 | some years it was a little over, some years it was a little
- 13 under, but to include all years if that's what we are going
- 14 to do.
- 15 | Q That is notwithstanding the fact the contract says "not to
- 16 exceed; " is that right?
- 17 A That's right.
- 18 | Q You also testified that -- or I believe you criticized
- 19 Mr. Krabbenschmidt for failing to reduce the amount of the
- 20 excess property management fee by an amount that you
- 21 understood was reimbursed to the partnership in 2013; is that
- 22 right?
- 23 A '13. 2013, wasn't it?
- 24 Q I think that's what I said.
- 25 A I'm sorry. I am having trouble hearing today. Yes,

1 that's correct.

- 2 Q Isn't it true Mr. Krabbenschmidt also included a footnote
- 3 | in his report where he specifically identified this repayment
- 4 and specifically said that the amount of the excess property
- 5 management fee would have to be reduced by that
- 6 reimbursement; isn't that right?
- 7 A Yeah, and I find that presentation a little misleading.
- 8 If he knew that they had repaid \$96,000 of it, why bury that
- 9 in a footnote and then put in the total a claim for \$200,000.
- 10 He knew it was only 102.
- 11 | Q Ms. Barrick, do you find it misleading that he would
- 12 suggest that he didn't account for this when there is a
- 13 | footnote directly in his report where that specifically
- 14 | accounts for this?
- 15 A That's what I am saying.
- 16 Q I am asking if you would find it misleading that you
- 17 testified today that he failed to account for this when he
- 18 included a footnote there?
- 19 A No.
- 20 Q Now, you still, notwithstanding these differences of
- 21 opinion with respect to Mr. Krabbenschmidt's calculation of
- 22 the excess property management fee, still found that the
- 23 general partner overcharged the partnership by approximately
- 24 \$59,000 of excess property management fees?
- 25 A Yes, if you count out the years, yes.

- 1 Q In your report, on page 13, you say that the appropriate
- 2 | way to correct this -- and I am looking at the last sentence
- 3 of page 13, "The appropriate way to correct for this error is
- 4 to reduce the subordinated debt owed to the AGP on the
- 5 | balance sheet." Do you see that?
- 6 A I do.
- 7 Q To the extent there are fees that were -- shouldn't have
- 8 been charged, the appropriate way to correct for that is to
- 9 reduce the subordinated debt; is that right?
- 10 A I believe so.
- 11 | Q Now let's talk about the repair supervision fee quickly.
- 12 You understand, Ms. Barrick, that the repair supervision fee
- 13 was paid to Trieste Holdings; is that right?
- 14 A That's my understanding, yeah.
- 15 | Q Trieste Holdings is the property manager for the property,
- 16 | correct?
- 17 | A Yes.
- 18 Q Trieste is owned by Ms. Tamaro?
- 19 | A Yes.
- 20 Q Mr. Krabbenschmidt opined that Trieste should not have
- 21 charged this repair supervision because the responsibilities
- 22 are within the scope of the Treiste responsibilities under
- 23 the property management agreement; is that right?
- 24 A He said that, yes.
- 25 | Q In your opinion, let's look at Exhibit 149, page 15. You

- 1 say, "In my opinion," middle of the page, "these repair
 2 supervision fees are not of the type that would be included
- 3 in a property management fee, but rather are in the nature of
- 4 | the fees that would be charged by a third-party general
- 5 contractor for major repairs to the property." Do you see
- 6 that?
- 7 | A I do.
- 8 Q That's an accurate summary of your opinion?
- 9 A Yes.
- 10 Q Let's go over what you reviewed, and I will direct your
- 11 attention to page 14 of your report. Isn't it true,
- 12 Ms. Barrick, that you don't identify the property management
- 13 agreement as one of the documents you identified or you
- 14 reviewed in connection with reaching this opinion; isn't that
- 15 right?
- 16 A I don't remember whether I said that or I didn't. I
- 17 certainly am well familiar with the provisions of the
- 18 property management agreement that relate to this.
- 19 Q Did you review the property management agreement with an
- 20 eye to whether it permitted these repair supervision fees to
- 21 be charged?
- 22 A Yes.
- 23 | Q I ask because you didn't identify it in your report. You
- 24 didn't identify it on the stand today as one of the documents
- 25 that you reviewed. It's your testimony you did review that?

```
I believe I did. In fact, I think that Ms. Latsinova
 1
 2
    put -- flashed it up on the screen when we were talking about
 3
    repair supervision fees and had me read that portion of the
    property management agreement just now.
 4
 5
        Let's take a look at the property management agreement,
 6
    which is Exhibit 40. I specifically want to direct your
 7
    attention to page 7. Sorry, I think this is the wrong
 8
    Exhibit. Is Exhibit 40 up?
 9
           Let's look at paragraph 4.2 of the property management
    agreement. This is an agreement that Treiste entered into
10
11
    with the owner of the project; is that right?
12
        Yes.
    Α
13
        That is the partnership?
    Q
14
    Α
        Right.
15
        And Treiste earned the 4 percent fee by fulfilling its
16
    responsibilities under this property management agreement; do
17
    you see that?
18
    Α
        I do.
19
        This provision says, "Manager shall have the right to
    engage independent contractors" -- but performance --
20
21
    sorry -- "for performance of such of its duties hereunder as
22
    manager deems necessary, but manager, again, this is
23
    Treiste, right? Manager is Trieste -- "shall have the
24
    responsibility for supervision of the performance of such
```

duties." Do you see that?

- 1 A Of course.
- 2 Q Ms. Latsinova did not show you that provision of the
- 3 property management agreement on your direct examination, did
- 4 she?
- 5 A Nope.
- 6 Q This provision makes clear that if there is any
- 7 | supervision of an independent contractor, that is part of the
- 8 manager's responsibilities, isn't it?
- 9 A Right. For example, if the manager hired a general
- 10 contractor, they would supervise that general contractor,
- 11 yes.
- 12 Q Here, the manager was Treiste?
- 13 A Yes.
- 14 | Q The manager hired a general contractor, correct?
- 15 A Which was itself.
- 16 Q Which was itself. So it had an obligation under the
- 17 | property management agreement to supervise itself; is that
- 18 | right?
- 19 A To do the part that the property manager would do, but not
- 20 to do the part the GC would do, yes.
- 21 Q The part that the property manager would do is dictated by
- 22 what is in the agreement, correct?
- 23 A Yes.
- 24 Q What the agreement says is that the manager shall have the
- 25 responsibility for supervision of the performance of

- 1 independent contractor duties; isn't that what it says?
- 2 A Performance of such duties, yes, independent contractor
- 3 duties. I'll give you that, yep, for sure.
- 4 Q Do you know whether Ms. Tamaro entered into any contract
- 5 with Treiste in connection with independent contracting
- 6 services?
- 7 A Is there a contract for that work?
- 8 Q That's what I am asking.
- 9 A I am not aware of one.
- 10 Q Now, you also base your opinion on the property -- the
- 11 repair supervision fee on conferences that you had with
- 12 | Laura Lindal; is that right?
- 13 A That's right.
- 14 Q You testified about those conferences that you had with
- 15 her today on the stand; is that right?
- 16 A That is right.
- 17 | Q Did you do anything to independently verify what
- 18 Ms. Lindal was telling you?
- 19 A Well, I am aware through my work with real estate, with
- 20 real estate partnerships, with their managers and with the
- 21 companies they hire to do major repairs and replacements that
- 22 this is generally true. I am aware of that based on my
- 23 background in real estate.
- 24 Q Ms. Barrick, did you do anything to independently verify
- 25 what Ms. Lindal was telling you?

A Oh, and I talked with Ms. Tamaro. Yes, I discussed with her the types of services that were actually included in this repair supervision. I also wanted to make sure that Treiste was in fact a contractor that could perform these services.

I went to the state of Washington website, and I looked up the licenses for Treiste. Indeed, it has a valid contractor's license.

I have talked about the document we looked at, prepared by Hunt, that showed that an affiliate of the GP would be doing this work, that the amount that the document quoted included the repair supervision fee paid to Treiste. All of those things.

- Q Ms. Barrick, you have no personal experience as an expert or otherwise for what is or is not permitted under a property management agreement for a LIHTC property; isn't that right?
- 16 A Not for LIHTC, but for other properties, yes.
- 17 Q You are giving an opinion that a property management fee 18 was appropriate under the property management agreement here?
- 19 A The property management fee was --
- Q Repair supervision fee was appropriate under the property
 management agreement here?
- 22 A Yes.

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- 23 | Q And that is based on conversations you had with
- 24 Ms. Lindal. Do you understand that Ms. Lindal withdrew from
- 25 her engagement as the auditor for this partnership based on

1 what she perceived to be a lack of her independence?

- 2 A I do note that she withdrew.
- 3 | Q Does that impact your reliance on her perspective?
- 4 A Not at all. It actually increased my respect for her
- 5 integrity, yes.
- 6 Q You have an increased respect for her integrity because
- 7 you think that she correctly determined that she was --
- 8 | lacked independent -- independence in connection with her
- 9 auditor engagement here?
- 10 A Well, yeah.
- 11 MS. LATSINOVA: Objection. This misstates prior
- 12 testimony.
- 13 THE COURT: Overruled.
- 14 THE WITNESS: I would just say that as an auditor in
- 15 general, we like to keep our clients. We take the decision
- 16 to withdraw from an engagement very seriously. We don't take
- 17 | it lightly. All those being equal, we would like to stay.
- 18 | So the decision to leave is not an easy one. I respect her
- 19 | for it.
- 20 BY MR. PETTIT:
- 21 | Q There would have to be some pretty serious circumstances
- 22 present in order to convince someone that they'd want to go
- 23 past that -- those barriers and actually disengage; isn't
- 24 | that right?
- 25 A I don't understand the question.

- 1 Q You testified that typically you want to stay with your
- 2 engagement. I think what you were saying is it would have to
- 3 be a pretty serious situation to convince you that you needed
- 4 to disengage; isn't that right?
- 5 A I would have to view that as something important, yeah.
- 6 Q Again, now, on the tenant file review fee, again, you
- 7 | don't have any personal experience with evaluating whether a
- 8 property manager has an obligation to review tenant files; is
- 9 that right?
- 10 A Personal experience? Well, I have never managed a
- 11 property. I can say that.
- 12 Q The tenant file review fee you understand is something
- 13 | that you do in connection with a LIHTC property; is that
- 14 right?
- 15 A Yes.
- 16 Q That is an area you don't have any expertise in, correct?
- 17 A That is right.
- 18 | Q Let's take a look at page 18 of your report on Exhibit
- 19 149. This talks about -- let's go to the bottom of the page
- 20 there it talks about the legal services fee. Do you see
- 21 that?
- 22 A I do, ves.
- 23 Q Do you understand that, at least the portion of the legal
- 24 services fee charged by Mr. Arterberry, related to claims
- 25 | that were brought against Trieste Holdings, the property

Case 3:17-cv-06048-RBL Document 112 Filed 06/17/19 Page 92 of 148 Barrick - Cross June 10, 2019 92 1 manager? 2 I can't say that is universally true. There are a number of claims that were -- that Mr. Arterberry performed services 3 on that totalled that \$52,776. I know that one of them, the 4 named defendant was Treiste. 5 6 Would you agree with me that for that one engagement, it 7 was inappropriate for Treiste and the -- the administrative 8 general partner to bill the partnership for those fees?

- 9 No, I don't.
- Let's go to page 19. On page 19, if you look at the first 10
- 11 full paragraph towards the top you say, "It is my
- 12 understanding that the work environment in the 2015 dispute
- 13 was the work environment at Parkway." Then you say, "The AGP
- 14 is to be indemnified by the partnership for," and then you
- 15 quote the partnership agreement. Do you see that?
- 16 I do.
- 17 Do you understand, Ms. Barrick, that what is at issue here
- is not whether the administrative general partner is 18
- 19 indemnified by the partnership, but whether the property
- 20 manager is indemnified by the partnership?
- 21 I think there is an indemnity for the property manager.
- 22 Maybe I have quoted the wrong thing. I believe there is an
- 23 indemnity, but I need to look it up.
- 24 You think you quoted the wrong provision here? Q
- 25 Α It is possible.

- 1 Q Do you understand the difference between the
- 2 administrative general partner and the managing agent of the
- 3 property?
- 4 A I definitely do.
- 5 Q Do you know those are two distinct entities?
- 6 A Of course.
- 7 | Q You think this may have been an error on your part?
- 8 A Can I finish reading it?
- 9 Q Sure. I am a little time constrained. Please, if you
- 10 need to read the rest of that paragraph, go right ahead.
- 11 A Yes, it may be that I have quoted the wrong indemnity.
- 12 Q Let's look at page 29 of your report. If you look at the
- 13 second full paragraph there you say, "In addition,
- 14 Mr. Krabbenschmidt takes issue with the decision to make the
- 15 repairs at all." Ms. Barrick, are you contesting
- 16 Mr. Krabbenschmidt's opinion regarding timing of the repairs?
- 17 | A Yes.
- 18 | Q Isn't it true, Ms. Barrick, that you don't have any
- 19 experience that would make you qualified to opine on what is
- 20 the normal course of repairs with respect to a LIHTC
- 21 property?
- 22 A Let me rephrase that. I have seen substantial evidence
- 23 that suggests that these repairs needed to be made. I am not
- 24 a property engineer. I don't know whether the repairs needed
- 25 to be made or not. There was certainly plenty of objective,

third-party evidence that these problems existed and neededto be repaired.

Q Ms. Barrick, let's take a look at Exhibit 90, which is one of the exhibits Ms. Latsinova showed you. Specifically, the Hunt funding request here. I would like to direct your attention to page 9, and the particular portion of page 9 that Ms. Latsinova asked you about.

If you go to the box in the middle there, Chris, the capital contributions. Okay. Sorry. Clear out of this. Go up to the third -- yeah, right up there.

If you go to the bottom box where it says "construction costs, GP affiliate \$1.24 million." Do you see that?

13 | A I do.

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Q I believe you testified on direct examination that the repair supervision fee relates to that amount; is that right?

16 A It is included, or most of it is included in that amount.

Q Ms. Barrick, isn't it true this line item has to do with construction cost incurred in 2002 when this partnership was

20 A I don't believe so.

first formed?

21 Q If that were the case, then you would have to revise your 22 opinion; isn't that right?

23 A Yes.

Q Then let's -- I don't know if this is possible. On page 10 of the Power Point that you were shown, you were shown

- 1 something that looked at capitalization or expense of
- 2 construction costs. Do you recall that?
- 3 A Yes.
- 4 Q You would agree with me, Ms. Barrick, that expensing these
- 5 costs as opposed to capitalizing them brings down the net
- 6 operating income of the partnership; isn't that right?
- 7 A Depends on what year you are talking about. It does in
- 8 the first year. Every year after that it is higher because
- 9 you have taken them all in the first year.
- 10 | Q To the --
- 11 A It is only a time issue.
- 12 Q To the extent that appraisals are based NOI, that would
- 13 reduce the appraised value of the property, right?
- 14 A I'm sorry, what?
- 15 | Q To the extent that commercial properties are appraised, in
- 16 part based on NOI, and NOI is reduced, that would reduce the
- 17 | appraised value --
- 18 A Not at all. That's not true. That's now how these
- 19 appraisals work. If you look at the detailed trial
- 20 balance --
- 21 Q Ms. Barrick, I actually have no time left. You have
- 22 answered my questions.
- 23 MR. PETTIT: I have no further questions, Your Honor.

1 REDIRECT EXAMINATION BY MS. LATSINOVA: 2 3 One question. Counsel showed you a waterfall for Parkway? Q 4 Α Right. 5 Do you recall that? Q 6 Uh-huh. Α 7 Does the waterfall represent damage to the partnership? 8 Α No. 9 Q Please explain. Well, the waterfall simply shows us, and the one we were 10 Α 11 looking at is the waterfall on hypothetical dissolution of 12 the partnership, it simply shows us at the bottom how the 13 proceeds will be divided among the partners. It doesn't --14 there is no damage in that to the partnership. 15 partnership receives its fair value, and then is divvied up. 16 That is only about divvying it up. 17 MS. LATSINOVA: Thank you. Nothing further. THE COURT: Very well. You are excused, Ms. Barrick. 18 19 Thank you very much. Mr. Pettit has to catch a plane? 20 21 MR. PETTIT: No, we are trying to get our closing 22 arguments finished today so we can finish the trial today. 23 Mr. Goodnight and I sort of informally agreed to split the 24 time equally in the afternoon between Ms. Barrick's

examination and closing arguments. I was trying to keep some

time for myself to give closing argument.

THE COURT: We will take our recess, and we will go to closing arguments.

I need to have the depositions of Hutsell, Henderson, Carp. Thank you.

I will hold my water. I have some distinct impressions about this case and the outcome of this case. I think you should focus on those fees that are, in my judgment, perhaps debatable: the repair supervision fee and the excess property management fee. The cost for environmental reports has been conceded. The rest, I mean, if you want to talk about legal fees, you can. Don't waste a lot of time on that.

My comments will come in the argument. You guys will have every opportunity to say what you want to say, and so we will be at recess for 15 minutes.

(Recessed.)

THE COURT: All right. Mr. Goodnight.

MR. GOODNIGHT: I want to turn right to your question and do my best to walk through the impacts that I think we have, if the Court found an adjustment for the property management or repair supervision fees. And I'm going to look here at Exhibit 168, which is the Parkway waterfall. I think Your Honor is correct, on Hidden Hills we've conceded the EPI payment. We've already made arrangements to pay the expenses back. So there's no adjustment there.

THE COURT: Right.

MR. GOODNIGHT: So first of all, the amount of the property management fee claimed by AMTAX, as I understand it, is \$104,000, going all the way back to 2002, so not taking into account the statute of limitations. And this is for on-site management, day-to-day management of employees by Trieste. That's the amount of that, \$104,000. The amount for the repair supervision fee, which is for the major construction work by a general contractor and Trieste, was \$460,558. And that goes back to 2010.

So those numbers that I'm providing to the Court do not take into account estoppel principles or statute of limitations. Those are the raw numbers claimed. That total would be \$564,558, without any application of time-barred principles.

Our view -- and this is on page 9 of Ms. Barrick's PowerPoint -- if the Court made that kind of adjustment in the waterfall, there would need to be a deduction from that total amount of \$564,558 in the amount of \$109,414. And that's interest that's calculated on this page.

So that leaves a total of \$455,144. And we think that that would go -- let me make sure I get this correct -- we think that that would go here.

So, what would happen, in our view, if Your Honor found that AMTAX was entitled to those fees, is that there would be

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                                                      June 10, 2019 99
 1
    a deduction from that $1,571,375 in the amount of $455,144,
 2
    if the Court agreed with the undercharged interest due of
    $109,414. If the Court didn't agree with that, there would
 3
 4
    be a deduction from that of $564,558. And I think that would
 5
    fall right to the bottom line and increase the amount paid to
 6
    the limited partner by that dollar amount.
 7
        I hope that I got that right. So I hope that answers Your
 8
    Honor's questions on those two items.
 9
             THE COURT: I have been thinking about this case
    quite a bit. I do not believe, on this record, that I can or
10
11
    should remove Ms. Tamaro. I don't want to characterize the
12
    parties. They are aggressive in their own right. They are
13
    sophisticated business people. It's like watching a sumo
    wrestling match, who gets to push the other off the mat. And
14
15
    I just want to tweak the waterfall where it is appropriate.
16
        I said in the summary judgment motion that perhaps the
17
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simplest solution is do the appraisal process over. I think it should be done on today's date and get it done and be done with it. That's what I think.

> MR. GOODNIGHT: Okay.

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THE COURT: Go ahead with Mr. Goodnight's argument now.

MR. GOODNIGHT: On the Hidden Hills' property where we accepted the AMTAX appraisal and calculated the waterfall based on the date of the option exercise, Your Honor's

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    thinking is to do a third final and binding appraisal?
 2
             THE COURT:
                         Third. Or do them all over. Obviously,
 3
    you've got a whole cast of characters here that are costing a
 4
    lot of money.
 5
             MR. GOODNIGHT: Yep.
 6
             THE COURT: And whether you do a third or you do all
    three of them, start over. But that's the cost of
 7
 8
    manipulation of the appraisal process.
 9
             MR. GOODNIGHT: Understood. Our thinking, in
    accepting the AMTAX appraisal for Hidden Hills, was that if
10
11
     -- let's assume that there had not been a third appraisal and
12
    the first two appraisers had met and the parties had called
13
    each other and said: Hey, let's see if we can work this out,
14
    let's get together and talk about it.
15
             THE COURT: You can structure your own deal.
16
             MR. GOODNIGHT:
                             If they had done that and the GP had
17
    said: Look, we'll accept the AMTAX appraisal, that would
    have been the end of it.
18
19
        So from my way of thinking, we are stepping back in time
    to that date. But we were trying to really to do what might
20
21
    have been done at the time, to accept the appraisal. And
22
    then we've cited some cases that we think stand for the
23
    proposition that the right date for the exercise in the
24
    waterfall is the date of the option. That's when she had a
25
    right to exercise.
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1
        So, you know, it was a fine line, Your Honor, as you, I
 2
    think, appreciated that we wanted you to understand
 3
    Ms. Tamaro's thinking about the environmental issue, but at
    the same time wanted to be very clear that as soon as Your
 4
 5
    Honor ruled, within a matter of days we said: We accept
 6
    that, without qualification, we accept your appraisal.
    Here's the waterfall. So now we're basically down to the
 7
 8
    waterfall calculation.
 9
        Our biggest concern in this case, without question, is
    that Ms. Tamaro, as Your Honor has indicated, not be removed
10
11
    and that the option be allowed to work. She either can or
12
    she can't pay whatever you decide the waterfall price is.
13
    But our preference would be for you to take the waterfall in
14
    Hidden Hills, which is now, you know, the adjusted waterfall
15
    after we got AMTAX's waterfall and then came back and said we
16
    agree with several fees -- it's in the exhibits as 165 -- and
    make any adjustment to that that you want so we don't have to
17
    go through the process of a final and binding third
18
19
                 But as I said in opening, and I stand by this, if
    appraisal.
    Your Honor feels we need to do that, then that's what we'll
20
21
    do.
22
             THE COURT: It's not up to me.
23
             MR. GOODNIGHT:
                             Yeah.
24
             THE COURT: You know, you folks are sophisticated
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people. You're great lawyers. You know, I've told you what

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1
    I think about the case and how it ought to be resolved.
 2
             MR. GOODNIGHT:
                             Yep.
 3
             THE COURT: It shouldn't require me to pick a date or
    pick a first and second appraiser and go to the third
 4
 5
    appraiser. Ms. Tamaro committed a foot fault.
 6
             MR. GOODNIGHT: Yes.
 7
             THE COURT: Okav.
 8
             MR. GOODNIGHT:
                             Understood.
 9
             THE COURT: The limited partners are justifiably
    annoyed by that process. They, I think, used more force than
10
11
    was necessary to meet that foot fault. And, you know, these
12
    are not uncommon solutions.
13
        I was in a real estate deal with a guy who was a good
14
    friend of mine, who went to Seattle because he antagonized
15
    all of his limited partners because of self dealing. He's
16
    still my friend. And we tried to avoid the court system to
17
    solve the problem.
             MR. GOODNIGHT:
18
                             Yep.
19
             THE COURT: And we did.
        But the fine contours of this case are that Ms. Tamaro --
20
21
    I cannot see myself on this record justifying her removal.
22
             MR. GOODNIGHT:
                             I can understand and appreciate that.
23
             THE COURT: Tweaking some fees that were not
24
    copacetic. Make those. The bigger issue is when is the
    appraisal date?
25
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MR. GOODNIGHT: Yes.

THE COURT: And as a compensation to the limited partners, you know, is bring it forward, do it now and resolve it. So those are my big -- now we can drill down as far as you want to go.

MR. GOODNIGHT: No. That's very helpful to me in understanding the Court's thinking.

On the Hidden Hills matter, it seems to me that because we've exchanged the waterfalls, our request would be to get the Court's guidance on two things, which would allow us to move forward. Number one is the date, the option date. And if we have an opportunity to do supplemental findings and conclusions, we can provide more case law.

THE COURT: I want to hear from Mr. Pettit on those.

I want him to answer the questions, too. Which one of you are going to -- has the talking stick?

MR. GOODNIGHT: So one is the date issue. The other is our acceptance of the AMTAX appraisal. They say they don't accept the acceptance. If that's the Court's judgment, then we get a third final and binding appraiser to do an appraisal. That's fine, too. I will make sure we cooperate very openly and fully with AMTAX to make that happen.

THE COURT: Why don't we do this in the round. You get up and down, up and down, up and down. We get these issues resolved in my head and your head, then we'll see

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1
    where we go.
 2
             MR. GOODNIGHT: Okay. Let me address the Parkway
 3
    issue, which I think is quite different.
 4
             THE COURT: Right.
 5
             MR. GOODNIGHT: In Parkway, you have these fee
 6
    issues.
 7
             THE COURT: Right.
 8
             MR. GOODNIGHT: And the way I thought about those,
 9
    Your Honor, is that we talk about estoppel, we talk about the
    statute of limitations, but really under the partnership
10
    agreement, under the HUD rules, the first line of difficulty
11
12
    for the limited partner is the Business Judgment Rule, which
13
    is baked right into the LPA.
14
             THE COURT: There was clear communication between
    both sides.
15
16
             MR. GOODNIGHT: Yep. Very clear. Very constant.
17
    And we have -- I want to say a little more about that. And I
    have some slides that I think will -- I'm not going to spend
18
19
    time going through them -- but will be helpful to the Court
20
    in just kind of capturing the evidence.
        In Parkway, what the LP did was to say, really, we're not
21
22
    going to participate in the appraisal process. We have a
23
    claim. We're not going to give you an appraisal. And that
24
    was really a breach of Section 7.
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Now, that section doesn't provide a date by which the

appraisal is due. But when they knew the option had been exercised, there's no question it was timely, there's no question it was their right, they had a duty to participate. And in February, March, April and May, they refused. They instead took the position, we want you removed unless you give up all these fees, which is really improper. It's a clear violation of the partnership agreement and the duty of good faith. And that's not an equitable argument, that's just a contractual duty that they had.

If a limited partner of this magnitude, Alden Torch, could defeat an option after 15 years by simply saying, we're not going to participate unless you give up these fees -- remember the three choice letter, pay us more than our appraisal, agree to be removed, or sell the property. None of which are rights of the LP.

If a buyout option can be defeated by that kind of -- it's meaningless. So in that case, I think it's quite different, really, than Hidden Hills. And we would ask the Court there to say, you breached, AMTAX, your duty to participate in the buyout process. And so on the Parkway property, the GP's appraisal will be accepted. And that's the waterfall. And that's right in our slides here.

You'll note, I think, and we have a slide on this which is on page 11, Adam, that all of the issues that were raised by AMTAX and Mr. Krabbenschmidt were disclosed for many years in

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these various -- and you've noted that, Your Honor, correctly. And this slide simply captures the record citations to all of these issues. And Mr. Newbold's e-mails 4 that he understood and that sort of thing.

I told you in opening that every one of these fees was something that was discussed. And that's what the evidence shows.

We also told you that all the fee claims were the subject of audited financials. And the evidence also shows that. So we have a slide on that. And that goes all the way back to 2002. And one of the odd things about this case, Your Honor, was the corporate representative of AMTAX saying, we accept the audited financials, we're not challenging them, we're not questioning them. Then to have Mr. Krabbenschmidt come in and sort of question them.

But the evidence is clear that the LP never complained about untimely audited financials or the legitimacy of the audited financials, for 17 years. And that's another slide that we have, the next slide, the 2018 audited financial statements.

Now, this one makes the point, with exhibit citations, just that in Parkway where the 2018 audited financial wasn't finalized by Ms. Lindal, this is all the information that AMTAX had, listed by exhibits. They had a lot of information.

THE COURT: Right.

MR. GOODNIGHT: They had the draft. They had the REAC filing. They had all of this information.

And Mr. Blake testified, I think very clearly, we've cited that here, that none of that was being questioned.

And we think that one issue for the Court to just decide is that his testimony, as a corporate representative in this trial, has got to be binding on the limited. The limited can't bring in an expert to sort of question these, after the fact, who has not even done an audit.

So the funds owed to Ms. Tamaro on those financial statements are clear. They're valid partnership obligations. They were part of the refinance. They were always disclosed year in and year out. And they should not be ignored.

Now, on the morning of the second day, Mr. Blake came in and, in our view, we were sort of shocked, in a way, and said all of those prior fees before the refinance were immaterial. And what really mattered was loading up the balance sheet with all of these loans from the general partner. And that's why we wanted Your Honor to see that that's just not what happened. I mean, the numbers are the numbers. They're right from the audited financials.

And that exhibit that we went through with Ms. Tamaro cites to those particular audited financial statements to show where those numbers come from. But this new theory that

Case 3:17-cv-06048-RBL Document 112 Filed 06/17/19 Page 108 of 148 June 10, 2019 108 1 she was somehow suddenly, in 2016, '17, '18, loading up the 2 loans, is just simply not true. In fact, in 2014 the balance was \$284,955. And it went 3 4 down in 2015 and '16, not up. The amount of the loan went 5 down. And the total over four years was \$400,000. So this 6 slide simply lists those amounts. 7 I'm not going to spend any significant time, Your Honor, 8 on Mr. Krabbenschmidt's damages testimony. You heard it. 9 You heard the admissions that some of the fees were being withdrawn. The rent fee changed from one number to various 10 11 other numbers. 12 But the bottom line is that you don't even get to those 13 issues if you Honor the business judgment of the general 14 partner, which is clearly, clearly expressed in the 15 partnership agreement, as you said. 16 THE COURT: How do you deal with the Business 17 Judgment Rule on one hand with regard to the excess property 18

management fee, for example?

MR. GOODNIGHT: Yeah.

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THE COURT: Which is 4 percent. What is your legal argument that the Business Judgment Rule can trump the original agreement, without some clear consensus on results?

MR. GOODNIGHT: A couple of things. One is that we don't see anything in the agreement itself that prohibits what was happening with either the property management fee or

the repair supervision fee. There's nothing in the partnership agreement or the management agreement that says that was improper.

The other thing is that those fees were disclosed in all kinds of documents. Trieste Holdings. All those fees were disclosed. They were discussed.

So the question -- that's why I had such a problem with Mr. Krabbenschmidt, who didn't even look at that material, coming in and saying that these fees were unauthorized. When, in fact, we see -- and that's the prior listing that I made -- all of these back and forths, including not just e-mails with Mr. Newbold, but things like actual reports done by the LP. And, Your Honor, I can see, grasps all that evidence.

So I don't think there was anything improper and there's no evidence to support the notion that those fees are somehow not allowed under the partnership agreement. Ms. Tamaro, the GP, was always upfront about what she was doing. And it's perfectly legitimate, in our view. When I started out with the calculation, I just wanted the Court to understand that if you determined that there should be an adjustment, that's how it would work, in our view.

THE COURT: I wanted to flinch when you were saying that, because I had looked at the agreements, and they were not as definitive as Mr. Pettit and Mr. Blake advocated.

1 MR. GOODNIGHT: Yes. 2 THE COURT: And I wanted some understanding from the parties in closing argument about what the agreement is, 3 4 says, requires, versus -- or what is a reasonable 5 interpretation, given the inherent ambiguities with the 6 agreement. 7 MR. GOODNIGHT: Understood. And I can see why that 8 would raise questions. The conceptual dividing line on some 9 of these issues, I think, is the difference between repairs 10 and maintenance. 11 THE COURT: Right. 12 MR. GOODNIGHT: And major contracts. When you have a 13 general contractor who needs a permit, to pull a permit into 14 a project like replacing those decks, that's not repair and 15 maintenance. That's a major construction project. 16 THE COURT: There's no demarcation in the agreement 17 between maintenance and repair. I mean, there isn't, in those agreements, that I saw. 18 19 MR. GOODNIGHT: I think in the property management 20 agreement, maintenance would clearly be covered. But these 21 major, major projects would be subject to additional fees. 22 And that's what was always done. That's what was always

This is not a case on any issue, which is one of the things that struck me about this from the beginning, I've had

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24

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disclosed.

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    a number of partnership removal cases, where the partner was
 2
    not paying the TTB fees for the winery, or the partner was
 3
    off to Tahiti or Las Vegas on extravagant vacations doing
    something that had nothing to do with the partnership. We
 4
    don't have anything like that. This is all work related to
 5
 6
    the partnership. But that line of demarcation between
 7
    maintenance and repair versus major projects, I think, is the
 8
    critical one.
 9
        Another really important issue from our perspective, Your
    Honor, and I sense that you saw this clearly in the
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11
    partnership agreement, this is not a 15-year partnership
12
    agreement. The notion -- I mean, the notion that there was a
13
    fiduciary obligation to maximize the rents in 2016 and '17 to
14
    the very maximum of the LITHC standards, while not doing any
15
    maintenance, I just couldn't believe it.
                              That is a position that I can't
16
             THE COURT: No.
17
    accept.
18
             MR. GOODNIGHT:
                             Yeah.
19
             THE COURT: Most of these limited partnerships are --
    they have an exit on the freeway to get off --
20
21
             MR. GOODNIGHT:
                             Yeah.
22
             THE COURT: -- when or at the earning of the tax
23
              But there's never a date certain that's
24
    commensurate with the harvesting of those tax credits.
25
    There's a much longer life. As an investor, I may not want
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to be here at the end.

MR. GOODNIGHT: Right. Exactly right. And
Ms. Tamaro, as the general partner, we don't know whether
she'll have the cash to pay whatever Your Honor determines is
the option price. That's all she wants is a chance to do
that.

If she does, she'll have a new limited partner, perhaps. Or if the interest is sold on the market under K, if she can't pay, she'll have a new limited partner. That won't change the partnership. It will go on. And her duty is 50 years, under HUD, to the partnership in Parkway.

Let me just mention one slide we have on rents. And you can see on the two-bedroom units, rents were raised every single year. On the one-bedroom units, they were raised every year, but one. And I think the testimony on that is clear.

THE COURT: I think both of you can save your breath on the repair expenses and the rents.

MR. GOODNIGHT: Thank you.

We have a slide on the removal standard, from the partnership agreement, 4.5.A. and Your Honor is familiar with that standard. And to me, at the heart of this case, and I said this in the opening -- and I'll sort of end with this, then tell you more precisely what we would like the Court to consider doing -- the heart of this case is that the

GP has a right to exercise a buyout option. No question about that. No question it was timely exercised.

There was a foot fault on the environmental issue. I don't know what else we can do to say we accept responsibility, completely, unequivocally, we put it in writing, just like that. We'll pay the EPI fees.

But she deserves a right to exercise that option. Whether she can do it remains to be seen. It depends on how you decide the issues on the fees. But that's what she deserves.

And so in Parkway, if you look at the waterfall we provided, we're asking you to make the determination, number one, that the LP breached its duty to provide an appraisal under Section 7. There was no question there was a duty to do that.

There's no question that they failed, and continue today to have failed to provide an appraisal, which thwarts and defeats the general partner's option right. And so the Parkway waterfall appraisal number, which is the only appraisal as of the date of the option, should be accepted. And that waterfall should be accepted, unless Your Honor wants to make the adjustments that we started with today.

Then in Hidden Hills, I think we've already discussed that we need guidance on two issues. One is whether the acceptance of the waterfall is acceptable to the Court. And the other is the option date. And as I said, if you

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    determine, Your Honor, because of the taint of the appraisal
 2
    process we need a third appraisal, we will cooperate in
 3
    getting that done.
        I hope that's helpful, Judge.
 4
 5
             THE COURT: Yes. Thank you. Thank you,
 6
    Mr. Goodnight.
 7
        Mr. Pettit.
             MR. PETTIT: So obviously, Your Honor, I'm having to
 8
 9
    call a little bit of an audible here. This is not the
    closing argument that I was anticipating giving.
10
11
             THE COURT: I oftentimes jump the pass route and get
12
    the lawyers speaking, and learn a little bit more about the
13
    case and the inside football.
14
        How important is it for you all to declare victory?
15
             MR. PETTIT: Well, Your Honor --
16
             THE COURT: I mean, attorney fees are always in the
17
    offing.
             MR. PETTIT: Well, Your Honor, from the outset, we've
18
19
    never wanted to be here.
20
             THE COURT: We wanted -- from my chambers -- we
21
    wanted you here, because you were good lawyers. And I was a
22
    civil lawyer for 25 years. And my experience as a federal
23
    judge is that the bottom falls out on the civil practice. We
24
    get some really bad cases with bad representation. So, we
25
    knew you folks were good lawyers, and we were going to get to
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1
    put you through your paces, and you were going to put us
 2
    through our paces, and it was going to be a good experience.
 3
        But, there's -- at some point, there's a day of reckoning,
 4
    and you can -- you still have your future in your own hands.
             MR. PETTIT: Certainly, Your Honor, and I appreciate
 5
 6
    those nice words.
 7
        I think sort of cutting to it, and what I was beginning to
 8
    say is we never wanted to be here. What we've always wanted,
 9
    what we've wanted since the inception of this dispute, is to
    have the value of our interest fairly valued. That's all we
10
11
    want. We're not looking to stay in the partnership. We're
12
    not -- up until what we believe was a serious breach of trust
13
    by Ms. Tamaro, we were not looking to kick her out of the
14
    partnership. She exercised her option on Hidden Hills. She
15
    manipulated the process. We had no choice but to call her
16
    out on that, and we did. And Your Honor found in your
17
    summary judgment order that she had manipulated the process
    in order to bring our price down.
18
19
        So we're back where we wanted to be. We're back where we
20
    always have been, which is we want to figure out a way to
21
    fairly value our interest in Hidden Hills -- and in Parkway,
22
    frankly, but I'm talking about Hidden Hills for the moment --
23
    so that our exit is not, our exit price is not reduced by
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Now, what does that mean? Well, I think -- and I have a

actions taken by the general partner.

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really persuasive pitch about why she should be removed from the partnership. But I don't flatter myself to think that I'd be able to convince you to change your mind on that.

So, putting that aside, what our perspective is, is that she manipulated this process. She caused the delay in the process. The only fair outcome here, in which she continues to exercise her option, is one in which we do a new appraisal. And if we go -- I think if we go straight to the third appraisal, I don't think that will be a problem. But that if there is a third appraisal, that it's done as of today.

THE COURT: Right.

MR. PETTIT: And that it's then run through the waterfall as of today. We don't go back and look at what the finances of the partnership were in 2017 when she was engaging in this manipulation. We run the waterfall through as of today.

And my understanding, based on the communications that went back and forth in May where they offered the 4.9, then we called that into question, then they raised it up to 5.7, is there's really only two issues in dispute with respect to that waterfall. One is, what's the price at the top? And what they've purported is they want to use this two-year old appraisal. And what I think is fair, and I think what the Court has indicated is fair, is that we get a new appraisal

based on today's value. And that's where we start at the top.

The second issue is then when you go through that waterfall, again, what time period do you use? Do you use the financial condition of the partnership today, which is how this partnership agreement is always contemplated? If you have a liquidation event, you run the proceeds through the waterfall as of the liquidation event.

And so what we would ask is that we have a new appraisal, and then we run that appraisal through the waterfall as of today. And then that should give a value. And, you know, frankly, from our perspective, we're still concerned about efforts to manipulate the process. But if safeguards can be put in place to ensure that Ms. Tamaro would not interfere with that, our preference would be marketing the property, let that determine fair market value, if she wants a ROFR.

THE COURT: No. She wants her right inviolate. And I'm going to give that to her. I was distressed by what I saw from the appraisal process. I was one of lead counsel in the ASARCO litigation for six months here in court. And the science persuaded me that ASARCO damaged the fish mightily, and not so much humans. And we have spent a lot of money cleaning up playgrounds and all that. And you've seen the news about the property values in Tacoma, even, that are going through the roof.

And no one is going to ever compel anyone to scrape off two feet of topsoil. I've lived in the plume ever since I've moved here in 1976. So, you know, it's a false fact. But it does not lead me to the conclusion that it is all -- all of this, including the fees, are so material to justify her removal.

And, frankly, I think your side kind of overplayed your hand. I mean, you know, the issues were too small to be made

And, frankly, I think your side kind of overplayed your hand. I mean, you know, the issues were too small to be made -- except for the big categories, you know -- but the compactor, you see them as insider trading or self dealing, but to me it looks like people who are resourceful to solve a problem, and not with a manipulative intent at that point.

So, you know, agree to disagree.

MR. PETTIT: Fair enough, Your Honor. And I would like the opportunity to go through some of those fees with Parkway.

THE COURT: Absolutely.

MR. PETTIT: And I think I've made our position clear, under the constraints that have been imposed on us, what we really want on Hidden Hills is an exit that values our interest as of today's date. And I don't think there are any further disputes how the waterfall should be interpreted. So if that were ordered, I think that that --

THE COURT: We can resolve that.

So now what do you want to do on Parkway?

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             MR. PETTIT: So on Parkway if you'll permit me, Your
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    Honor, there were some specific fees to which you did express
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    concern.
             THE COURT: Right.
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             MR. PETTIT: And I would like to address those, if I
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    may.
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             THE COURT: Sure.
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             MR. PETTIT: And the first I'd like to address is the
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    repair supervision fee. And, Your Honor -- so, as you know,
    you've got, Ms. Tamaro's company is the general partner, she
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    has another company Trieste. The general partner has the
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    ability, because it has the control, to hire Trieste to be
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    the property manager.
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        Trieste, as the property manager, enters into a property
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    management agreement. And that provides for fees.
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    think that the fees in the property management agreement,
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    there's an inconsistency between what fees are in the
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    property management agreement, which has it at 10 percent,
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    and the maximum fees under the limited partnership agreement,
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    which is 4 percent. I'll get to that in a minute.
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        Right now, I want to talk about the repair supervision
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           So Trieste is the property manager.
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    speaking, they have the obligation to run, operate, supervise
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    the property. And I agree with you that there is some
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    language in the partnership agreement that makes the property
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manager responsible for repairs. And there's some argument that certain repairs should be included within the 4 percent fee.

And there are some repairs that are, you know, of a capital improvement nature, or are so substantial that maybe you would argue, and we think that the term is broad about what they should be covering. But arguably, maybe there's some repair fees that fall outside of the repair obligations of the property management agreement.

But that's not the end of the inquiry. You then have to look -- and I'd like to bring up Exhibit 40, which is the 2010, so the current version of the property management agreement. And I'd specifically like to direct your attention to page 7 of Exhibit 40. And it's Section 4.2.

And Section 4.2 specifically addresses this situation where the property manager has to hire an independent contractor to perform services. And it specifically contemplates that, "The manager shall have the right to engage independent contractors for performance of its duties hereunder as manager deems necessary. Manager shall have the responsibility for supervision of the performance of such duties."

So let's break that apart. First it says, "The manager has the right to engage independent contractors for performance of such of its duties hereunder." So we're

starting with the idea that these are all duties that belong to the property manager. But it can then -- what this is saying is you can go out, property manager, and hire an independent contractor to cover some of those duties. And although we think that those charges are improper because they racked up fees and debt, and I know that you don't want us to go there, we think those were all improper and they shouldn't have even been incurred.

But that's not what this is talking about. This repair supervision fee is assuming that those -- that independent contractor performs those services, what Trieste is trying to do is then charge another 15 percent on top of that, and they call that the repair supervision fee, in order to supervise all of the repairs that are being taken care of.

And this provision specifically precludes that. It starts with the presumption that the property manager has all the responsibilities. It says, you can hire an independent contractor to take care of those responsibilities. But it says, but manager shall have the responsibility for supervision of the performance of such duties.

And so I would submit, Your Honor, that that is pretty clear language in the property management agreement that subsumes those supervising responsibilities, within the four corners of the obligations and within the four corners of the 4 percent management fee.

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             THE COURT: How does that square with administrative
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    charges, and all of that, for Trieste or the independent
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    contractor?
             MR. PETTIT: I'm sorry, Your Honor?
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             THE COURT: There are always independent contractor
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    fees, contractors always have fees. And how do they square
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    with this? This is a supervision fee that's charged by the
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    manager, right, in the waterfall?
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             MR. PETTIT: That's right, Your Honor.
             THE COURT: How about the fees that the contractor
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    charges, the --
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             MR. PETTIT: So, Your Honor, I think that the
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    property manager has two choices. The property manager can
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    hire out a third-party independent contractor. And if
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    there's a contract that is favorable to the partnership, they
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    can enter into that. And even if that includes a surcharge
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    above the labor and materials, I understand that's not
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    uncommon.
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        But what's happening here is not that the property manager
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    is going out and hiring an independent contractor. The
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    property manager is hiring itself. And the property manager
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    has an obligation, under this agreement, to provide these
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    supervisory services.
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        And so if the property manager is hiring itself, it
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    doesn't get to take off its property manager hat and put on
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its independent contractor hat and say, since I'm not wearing my property management hat, I don't have to supervise these repairs. I think if they want to be an independent contractor, they have to wear both hats at the same time.
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THE COURT: But they've got overhead in the contract.

You're not disqualifying those fees because it is an

affiliate of the general partner.

MR. PETTIT: What I'm saying is improper is for them to mark up their fees, to make a profit that's independent of their 4 percent profit.

So if they have fees because they have to pay for labor, or because they have to pay for materials, or they have, for whatever reason as part of their project, there are costs associated with that, that's not part of the repair supervision fee. The repair supervision fee is an across-the-board 15 percent markup for all of their costs, and is being marked up specifically -- and we didn't call it a repair supervision fee, Your Honor. They call it a repair supervision fee, because that's exactly what it is.

And the property management agreement specifically says that those supervisory functions are the responsibility of the property manager, and that the property manager is not entitled to receive any fees beyond the 4 percent. The 4 percent is intended as a ceiling that the property manager can charge.

And so to put on its independent contractor hat and say that because I'm wearing my independent contractor hat, I can do an end run around this limit on my fees for supervising, I think is contrary to the terms of the agreement.

THE COURT: Okay.

MR. PETTIT: And I'd just point out, Your Honor, there was no contract here. Ms. Tamaro testified that -- I mean, independent contractors, you always have a contract. I mean, contract is right in the name. But she didn't enter into any contract with Trieste. And when I asked her why not she said, "I just didn't."

And I think, Your Honor, and I don't want to bleed into the breach of trust, but I think this is just an example where she's treating the partnership as if it's her own thing and she gets to do whatever she wants, rather than having to follow.

THE COURT: Well, yes, but she sends a lot of information to your representative. And your representatives are trained professionals in their own right. And over a multiyear performance, you know, it gets easy to coin a term of art as just "performance." What the expectations are. And now we're reinventing the relationship. And it's problematic.

I was paying attention on those e-mails with Mr. Newbold, and all of those responses. And, you know, it seemed clear

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     to me that he was -- he felt like he was informed.
                                                          She
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     thought he was informed. Everything was copacetic. And then
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     because of the appraisal process, got into the, you know,
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     looking for the belly -- naval lint.
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             MR. PETTIT: Well, Your Honor, I understand. And I
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    don't want to be difficult.
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             THE COURT: No.
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             MR. PETTIT: I will point out, Your Honor, while
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    you've referred to it as these notices being over a multiyear
    period, all of these communications happened either in 2013
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    or 2014.
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             THE COURT: Yeah.
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             MR. PETTIT: And all of these communications -- it's
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     important to understand the context in which they occurred.
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     So the communications that were happening in 2013, those had
     to do with negotiations over an investor exit. And so to the
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    extent that the investor had concerns about mismanagement or
     improper fees -- and you heard Mr. Blake testify about
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this -- that could all be rolled up into a capital transaction, and you wouldn't have to worry about whether the general partner is taking advantage of you going forward, because what's being contemplated in those discussions is an exit.

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And then in 2014, where you also heard these -- and, again, there's no e-mail where we say: We approve of this, we agree with you. There's some e-mails that say -- there's one that says, "Understood." There's one that says, "We're on the same page with respect to the audit." And all of these e-mails, again, were in the 2013/2014 time period, and were either in connection with this attempt to negotiate a buyout, which would take us out of the partnership and then we would have no more concern about what she was doing, whether she was charging fees properly; or, they happened in the context of the general partner's request for a refinance.

THE COURT: Yeah.

MR. PETTIT: And I think the evidence shows this and the funding requests that we made to our investor, Morgan Stanley, informs this, is that our view was, we know that this property, Parkway, has had trouble in the past. We know that they're having difficulties with meeting their operating expenses and to run as a going concern. We understand that the partnership has this debt. And this debt is eating up a significant -- the debt service is eating up a significant amount of money that could otherwise be used to make repairs, to pay down subordinated loans, to pay down the DDF.

And so what we -- and I say "we" -- what my client decided was, well, we're going to approve this refinance. And between the refinance, which Ms. Tamaro testified freed up about \$20,000 a month in money that was previously going to debt service, plus the increase in the HUD requirement for

the replacement reserve -- if you'll recall, Your Honor, that 2014 HUD report required that the general partner increase their reserve from \$300 to \$500.

The thinking was, from the limited partner's perspective, that the combination of those two sources of additional funds would allow the property to make any repairs needed, to pay down some of its debt, and get this thing on the right track. And that's what we approved. That's what we understood was going to happen. The refinance happened in 2015.

And, Your Honor, you won't see any e-mails from 2015. You won't see any e-mails from 2016. You won't see any e-mails from 2017, where all of these significant expenses were rung up. There weren't subsequent e-mails where Ms. Tamaro was saying, I'm going to replace all of the siding. She mentioned it in 2013, 2014. But when she went out to buy the \$250,000 worth of siding, there were no communications then.

And so my point is, and I apologize for making it a long point, but my point is you have to understand the context in which those communications were made. And you have to also understand the fact that those communications were in a very narrow band of time, for a specific purpose. And that from 2015 onward, which is where the bulk of what we're complaining about occurred, there was nothing like that from the limited partners.

Did we take our eye off the ball? Perhaps we did. Maybe

we should have been more on top of things and watching her with eagle eyes and making sure that she did everything right. But, frankly, Your Honor, we're the limited partners. We're not supposed to have to do that. The general partner has a fiduciary duty to look out for the interests of the partnership and the limited partners. And we relied on Ms. Tamaro as the general partner to be looking out for our interests.

And so when we discovered -- and, again, it started out with Hidden Hills -- but when we discovered that she was taking active steps that we believe, and continue to believe, were directly intended to reduce our buyout price, in a way that wasn't authorized by the partnership agreements, then obviously that created problems for us.

And so I understand the chronology of this, it looks like
-- and I'll be the first to admit that when we realized what
was happening in Hidden Hills, and all of the manipulation
that was going on, then there was a heightened awareness on
our part that we needed to take a deeper dive and look at
exactly what was happening in Parkway. And when we did, when
we opened up the books, we found all of these problems.

And I understand Ms. Tamaro is saying that she fronted these things in 2013 and 2014. That doesn't change the fact that these things are not permitted under the partnership agreement. And it doesn't change the fact that the

partnership was harmed as a result.

And so in addition, on Parkway, we would ask that the Court -- and Ms. Barrick testified that this is the proper way to do this -- to the extent that there are improper fees, which we think that there are, the proper solution there, you know, we believe that the proper solution is to remove the general partner.

And I think the Court gets this, but I just want to emphasize, so it's clear for the record, in case you have any confusion about this, removal doesn't take away the general partner's ability to enjoy their economic rights. They continue to receive the economics on this. What we believed was the fair outcome on both of these partnerships was that she would be removed, for the sole purpose of allowing us to market and sell the property, which would be, in our mind, the most transparent way to determine the fair market value of our interests.

To the extent that Ms. Tamaro wanted to hold onto the property, she would be permitted to bid in that process and buy the property in that process. I understand that Your Honor doesn't want to go there. That's our -- that was our preferred outcome.

I think that, with that off of the table, the second preferred outcome would be for the Court to recognize that many of these fees, including the repair supervision fee and

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    the tenant file review fee and the excess property management
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    fee and the legal services fee that was paid to
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    Mr. Arterberry for services to Trieste, that we, I think
    convincingly, established were not indemnifiable expenses,
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    that all of these fees should be reduced -- should come off
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    of the subordinated debt.
        And the result of that -- and, again, I don't want to beat
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    a dead horse -- but everyone here agrees that as that number
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    comes down, every dollar that number comes down, 99 percent
    of that goes to the limited partner.
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        And so I would, if you don't mind, Your Honor, like to
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    just very quickly go through the excess property management
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    fee and some of the other fees.
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        Let me start with the tenant file review fee, because this
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    is another fee where our position is that that's specifically
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    contemplated by the property management agreement. And if we
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    go back to Exhibit 40 and take a look at page 3, at Section
    3.4A and B.
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        I'm sorry, Chris, if you can highlight everything after
    3.4. That whole -- all the way down to the bottom of the
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    page there.
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        Starting at 3.4, all the way to the bottom, I want to
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    direct your attention to a couple of things, Your Honor.
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units in the project only to individuals or families who, at

First, in A, the requirement of the manager is to rent the

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a minimum, qualify under the restrictive agreements with, and the guidelines established by the State of Washington for low-income families.

Now, Ms. Tamaro testified that the reason why she outsourced some of these responsibilities and charged a tenant file review fee on top of the 4 percent property management fee, was that there were certain types of reviews having to do with compliance with the Washington State Housing Finance Commission, that were not contemplated by the partnership agreement.

And whether that's true or not, they are contemplated by the property management agreement, because it specifically says, "Guidelines established by the State of Washington."

That's the Washington State Housing Finance Commission. And to the extent that there are guidelines that they've imposed that need to be removed by the property manager, it's not appropriate to charge a separate fee for that.

Now, Ms. Barrick testified, and you'll see in her report that she concluded that it was appropriate for them to charge a separate fee for this. And before we get there, while we're still on this document, go down to the paragraph that starts with, "Manager further acknowledges." And, again, the second sentence there, "Manager will familiarize itself with the low-income housing tax credit requirements as they relate to manager's leasing and management duties hereunder, and

shall use its best efforts to comply with such requirements.

And to the extent manager is unable to do so, manager will promptly notify owner of such fact and the reasons

therefore."

So, the property management agreement is clear that this is not an additional charge that should be charged. Now Ms. Barrick said, well, I talked to Laura Lindal and she said it's okay to charge this separately. She didn't look at this specific language. And she hasn't been able to identify why that language doesn't prevent this type of fee from being charged. And, Your Honor, we respectfully submit that this is another example of double charging by the general partner.

The excessive property management fee. Now, Ms. Barrick seems to think that the Article 11 of -- 11(a) of the limited partnership agreement says that the property management fee is 4 percent flat. That's not what it says. It says not to exceed 4 percent. It's the lesser of 4 percent and some other number that's not applicable here. Not to exceed. If it was supposed to be 4 percent exactly, not to exceed wouldn't be in there. You would say 4 percent. Not to exceed not only would be surplusage, but it would be misleading, because it would suggest that it could be less than 4 percent. So the clear reading of that provision is it's not to exceed 4 percent.

And what Ms. Barrick did was she looked at years before

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Ms. Tamaro was running the property, by the way, because she testified that that didn't happen until 2005, with

Mr. Renicker leaving, her partner -- but when those property management fees were undercharged -- undercharged -- by the previous property managing agent, Ms. Barrick would like to net those undercharges against the overcharges.

And what I would submit, Your Honor, is that's not what is permitted under the agreement. It's a maximum of 4 percent.
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permitted under the agreement. It's a maximum of 4 percent.

It could be less than 4 percent. It was less than 4 percent and you don't get to net it out.

And the other thing I wanted to point out with respect to the 4 percent, exceeding the 4 percent maximum, was that this overpayment was only corrected after the limited partner brought it to Ms. Tamaro's attention. She knew that the partnership agreement said 4 percent max. She was responsible for creating the property management agreement. She put 10 percent in there. She said on the stand she didn't look at the partnership agreement, she didn't realize what she was doing. She overcharged the partnership by over \$100,000. And it was the limited partner who had to figure that out. For all we know, if we hadn't been watching things closely, she could be charging that 10 percent every year from 2010 onward, and depriving the partnership of money that it's legally entitled to. And that's not the job of the limited partner. It's not our responsibility for her to

comply with the terms of the partnership agreement.

And then apparently there was some reimbursement after AMTAX made them aware of this overpayment. And Ms. Barrick and Mr. Krabbenschmidt both account for and recognize that reimbursement. And they both agree -- Ms. Barrick agrees that that reimbursement was insufficient to make up for the excess property management fee. And that's even netting out the earlier years, which we've already established is improper.

And what is Ms. Barrick's solution for rectifying that? It's the same solution that we've been suggesting, which is that you reduce that amount from the line item reflecting the general partner's subordinated debt, which will have a result of putting 99.9 cents into the limited partner's pocket for every dollar that that number is reduced.

The evidence also established that Ms. Tamaro authorized other improper fees to its affiliates and others, which resulted in hundreds of thousands of additional dollars of fees to the partnership. And, again, it just illustrates the disregard that she had for her contractual and fiduciary duties. This construction note payable, that's been on the books since 2002, they seem to suggest that the fact that it's been on the books since 2002 means that somehow they've grandfathered in the right to get this amount paid. But Mr. Krabbenschmidt looked at the developer agreement and

walked you through the provisions there. And the language there is very clear, that when the construction payable is not paid by the final closing date, it must be borne by the developer, Ms. Tamaro.

And the general partners have not offered any evidence rebutting that interpretation. So that's \$120,000. And that money was called out as a separate line item in the financial statements until 2015, when Ms. Tamaro took a number of different line items that all sourced to her, she rolled them up in what she called a "consolidated debt note," and then she put that on as a single line item in the partnership agreement. And this \$120,000 was included in that line item. And the developer agreement is clear, that that would be improper for the partnership to pay to the general partner at this stage of the life of the partnership.

The legal services fee. You know, I understand that the property management agreement allows the managing agent to hire affiliates. I understand that Mr. Arterberry is a licensed attorney. And I understand that the rule is you can't pay more than what you would get for comparable services, if you were to hire a third party.

But, one, there was no competitive bidding. She didn't call any other attorneys and say, what are your rates for something like this? She just went straight to her husband. And I understand Your Honor may not think that's a

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significant infraction on her part. But if you look at the actual substance of what he did, that, too, is something that is unfair to charge the partnership for.

First of all, he appeared in small claims court. I mean,
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I don't know how it is in the State of Washington, in California you can't even -- if you're an attorney, you're not allowed to represent somebody in small claims court, unless you are the party who's representing yourself. And so I guess by virtue of the fact that he was an affiliate of the property manager, I think that's what Ms. Tamaro said, why he could represent them in small claims court.

But that's not something you hire a lawyer for. That's something you go in and do yourself. And that's something that should be included within the 4 percent management fee for the property manager.

More significantly, he also charged the partnership for over \$10,000 worth of fees that he incurred in defending Trieste Holdings, the management company, against claims for workplace discrimination. And I'd like to go back to the property management agreement. And I'd like to direct the Court's attention to sections -- I want to look at 5.7 and then 5.6. They're both Exhibit 40, at page 8.

Starting with 5.7, and this is what I showed Ms. Tamaro.

On her direct examination, she just said, well, this is -this requires that we indemnify the manager for this type of

a claim. But if you read the language here, it clearly says that the indemnification obligation is only for claims and suits that are attributable to bodily injury, sickness, disease or death, or to injury or destruction of tangible property.

And Ms. Tamaro acknowledged on the stand that this Dienes matter, for which Mr. Arterberry charged the partnership, I believe it's over \$12,000, does not fall into any of those categories.

And, in fact, if we go to 5.6, which is the provision immediately before 5.7, there's a section that's called indemnification of owner.

Now, owner is the partnership. And this provision specifically says that the manager, Trieste, indemnifies the owner, the partnership, for these types of claims. All claims, investigations and suits, with respect to any alleged or actual violation of state or federal labor or other laws pertaining to employees. And this discrimination, employee discrimination case falls squarely within this indemnification obligation.

So it was the property manager, Trieste's obligation to indemnify the partnership for these claims, not the other way around. And so that's another fee that was made by an affiliate of Ms. Tamaro, and was improperly attributed to the partnership.

Very briefly on the rent credits, Mr. Krabbenschmidt confirmed that rent credits are appropriate when they're given to employees to live on the property, and those employees are necessary to respond to emergencies on nights and weekends. But Ms. Tamaro confirmed, at her deposition, that numerous rent credits were used to pay for rent at different properties, also owned by Ms. Tamaro, and that at least one rental credit was provided to an individual who was neither an employee nor necessary emergency personnel.

And, Your Honor, I recognize it may seem picky to focus on these details, but these are simply further evidence of Ms. Tamaro's belief that she is in complete control of these partnerships, and can run them however she sees fit, irrespective of her contractual obligations and industry-accepted norms.

The Hearthstone fee. And I know that this wasn't made to one of her affiliates, and I don't want to belabor the point here, but she was asked on the stand by Ms. Latsinova, she was asked, "Counsel asked you about whether there was a specific provision in the LPA that allows you, for example, to advance funds to pay Hearthstone's fees when the cash flow is insufficient to pay it. Do you recall that?" Answer: "Yes." Question: "What provision in the LPA did you rely on when you made these advances?" Answer: "Hearthstone's fee kind of slips between the cracks of the LPA. We categorized

it as a subordinated loan."

And the reason why it slips between the cracks, as

Ms. Tamaro put it -- in reality, it doesn't slip between the cracks, there's very clear provisions how that fee is supposed to be paid. It is supposed to be paid with cash flow, when it's available. And if the cash flow is not available, then it's not supposed to be paid.

If Ms. Tamaro was concerned that the nonprofit would walk if it wasn't going to get this fee, nothing prohibited her from calling up the limited partner and say: Gee whiz, if the nonprofit doesn't get paid, then they're going to walk and we're going to lose this property tax exemption, can we amend the partnership agreement so that I can pay them out of advances? But she didn't do that. She went ahead and did it on her own, without telling the limited partner.

And there is nothing in the amendment to the partnership agreement, admitting Hearthstone, that allows it to unilaterally walk away from its obligations under this agreement.

So to the extent that Ms. Barrick is comparing the fees advanced to Hearthstone, against the property tax exemption that it created for the partnership, that's not a fair comparison, because those obligations went to Hearthstone. And Hearthstone specifically bargained for its rights under that agreement. And what it wanted was fees, if there was

available cash flow, not operating advances from Ms. Tamaro.

And I won't spend any time on the rental rates. I understand that.

Now, on Parkway, going back to the end result of what we want to do here, so I've raised fees that I think are inappropriate. I've explained to you how I think that should be dealt with, which is to reduce the subordinated loan.

Then the question becomes, what about the appraisal process? And as things stand right now, there has been an appraisal by the general partner. And what the general partner has asked you to do, if I understood Mr. Goodnight correctly, is to say that we breached the partnership agreement by not participating in the process, and punish us by not allowing us to appoint our appraiser and to go through the appraisal process contemplated by Section 7.4J.

And, Your Honor, I respectfully submit that would not be warranted here, it's not permitted under the partnership agreement, and that what should happen is that we should follow the appraisal process that's contemplated in Section 7.4J.

They've submitted an appraisal. We took the position that they had been removed, and that we didn't need to participate in the appraisal process. I understand that Your Honor is denying that. But Your Honor also found that there were triable issues on that. And that we came to court and made

our showings here that they have been removed.

And given our position that they've been removed, we weren't going to participate in an appraisal process. We now understand, at least Your Honor is indicating that you're taking removal off the table. So that should then allow us to go back and say, okay, we'll participate in the appraisal process now. And we're not saying like they did, oh, well we're going to retroactively accept some other appraisal that happened some other time and force you to accept that. All we're saying is, let's follow the contract. The contract says they appoint an appraiser, we appoint an appraiser. They try to come up with an agreed-upon value. If they do, that's the final price. If they don't, then they appoint a third appraiser. Not Ms. Tamaro appoint it, not we appoint it, the two appraisers appoint a third appraiser. Then that appraiser determines the fair market value of the property.

That then gets run through the waterfall as of the day of liquidation, and as adjusted by the reductions in the subordinated loans as a result of Your Honor's findings.

So that's kind of the big picture under the circumstances, given we can't get our first best option, what we'd be looking to do in Parkway.

THE COURT: Okay.

MR. PETTIT: And, Your Honor, I don't want to take up all the remaining time, but I just will say, for the record,

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    that what we are seeking here is simple and straightforward.
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    We believe that the general partner has exhibited, by its
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    conduct, including -- to be honest, Your Honor -- the failure
    to be able to deliver the audits for 2018. And we haven't
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    talked about that much at all. That's a requirement in the
 6
    partnership agreement. It has to be done.
 7
             THE COURT: That's a bridge too far.
 8
             MR. PETTIT: Well, understood, Your Honor. I just
 9
    wanted to make the point for the record that there's clear,
10
    unambiguous contractual language that requires that to be
11
    provided by a date certain.
             THE COURT: This world and this lawsuit would be a
12
13
    lot better without the experts.
14
             MR. PETTIT: Fair enough, Your Honor.
15
             THE COURT: And we have Ms. Lindal. She would be on
16
    the job doing it.
17
             MR. PETTIT: Well, Your Honor, again, I don't want to
    belabor these points. I had a whole presentation that I
18
19
    thought was very compelling about the breaches of fiduciary
    duty. And I will say for the record that I understand that
20
21
    the Business Judgment Rule is a very real thing.
22
    understand that it gives a general partner, like Ms. Tamaro,
23
    a large amount of discretion. I understand that it is
24
    inappropriate for AMTAX to be second guessing business
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decisions that were made by the general partner. However,

25

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1
    Your Honor, business judgment presumes good faith.
                                                         Business
 2
    judgment presumes that the general partner has pure motives
 3
    and is acting in a way to further the interests of the
 4
    partnership and its limited partners.
 5
        And I would respectfully suggest that the evidence here
 6
    shows that Ms. Tamaro was motivated by a different goal.
 7
             THE COURT: I choose in this case to not find a
 8
    breach of the duty of good faith on either side. I think the
 9
    allegation that Ms. Tamaro has lost rental income by her
10
    pricing, is the absence of good faith from your side. I've
11
    already mentioned, in the decision I made on summary
12
    judgment, that I found some bad faith on Ms. Tamaro's side.
13
        So, I want to solve a problem. I don't want -- I don't
14
    want to defame anyone in this process. You're all alphas.
15
    And with a tack hammer, you could have gotten as much as what
16
    you've gotten with a sledge hammer.
17
             MR. PETTIT: Well, Your Honor, I appreciate that.
    And that's fair enough. And I will accept that.
18
19
             THE COURT: No, no, no.
             MR. PETTIT: Constructive observation.
20
21
             THE COURT: It's meant with affection.
22
             MR. PETTIT: Thank you, Your Honor. And I guess I'll
23
    conclude at this point saying, I think what we have proposed,
24
    what I have laid out for you is a very clear,
    straightforward, simple way and fair way of resolving this
25
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```
1
    dispute, ensuring that we get the fair market value of our
 2
    interests, assuring that Ms. Tamaro gets to hold onto the
 3
    property.
             THE COURT: I'm focused on the subordinated loan.
 4
 5
    And I think everything else, I'm prepared to resolve.
 6
             MR. PETTIT: Thank you, Your Honor.
 7
             THE COURT: Thanks.
 8
        Mr. Goodnight.
 9
             MR. GOODNIGHT: Thank you, Judge. Just two points.
    First I want to say thank you to the Court and the staff.
10
11
    This has been one of the most helpful and pleasant court
12
    staffs that I have ever seen.
13
             THE COURT: Good.
14
             MR. GOODNIGHT: And it's been very pleasant and easy
15
    to be here. And it makes our work so much easier. So thank
16
    you all for that.
17
             THE COURT: Thank you.
             MR. GOODNIGHT: Just two things. One is Exhibit 68,
18
19
    which is the Parkway waterfall, we're 100 percent comfortable
    with Your Honor resolving any fee issues, any disputes over
20
21
    that waterfall. I have nothing more to say about that,
22
    unless you have questions.
23
             THE COURT:
                         Nope.
24
             MR. GOODNIGHT: We do think there are two ways to do
25
    this that makes sense to me. One is to accept the appraisal
```

1 that's been done by the GP. Or we're also okay if Your Honor 2 thinks a new appraisal needs to be done, provided that it's 3 at the date that the option was exercised, for Parkway. Because I really am very concerned about this notion that a 4 5 limited partner can simply kind of dig in its heels and cross 6 its arms, and we have Mr. Krabbenschmidt making a damage 7 claim, so we're not going to participate, then take advantage 8 of the appreciation in this market, which is a lot of what 9 this case is about, frankly. I think everyone knows that. 10 And now say let's re-tick the appraisal after we -- you know, 11 we are now a year and a half down the road. So that's the 12 first point.

The second point, and then I'll be done. Your Honor, I think, noted the critical issue on this management fee, legal services, repair supervision fee. And that is the course of dealing. And the course of dealing in this case, very importantly, includes the audits. And I just want to note that if Your Honor looks at what was the second slide in my slide dec.

THE COURT: Yeah.

13

14

15

16

17

18

19

20

21

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25

MR. GOODNIGHT: All of those fees from the project management fee, B, legal services, C, et cetera, we've included the references to the exhibits. And I think what the record will show, I think this is true, I don't think there was ever -- you know, one of the things that's a little

```
1
    distressing to me is that what I think Ms. Tamaro and her
 2
    husband genuinely believed is being industrious and solving
 3
    problems and getting the job done, is viewed as a breach of
 4
    trust or something else. I just don't think it's true.
 5
        But I think the record will show that there is not a
 6
    single one of these fees, not one, where there wasn't a
 7
    significant amount which we've listed of back and forth,
 8
    including after the refinance. And Ms. Tamaro was never
 9
    hiding the ball on any of this.
10
             THE COURT:
                         Right.
11
             MR. GOODNIGHT: And so to the extent that there's
12
    ambiguity, that course of dealing seems to be very, very
13
    important, and particularly as reflected in the audits.
14
        So I have nothing further. But thank you very much.
15
             THE COURT: Thank you. Thank you all. I will --
16
    I've got a significant medical malpractice case starting
17
    tomorrow. So it will be probably the second week that I'll
    get the findings of fact and conclusions of law out to you.
18
19
             MR. GOODNIGHT: Would Your Honor appreciate having
20
    supplemental draft findings and conclusions?
21
             THE COURT: Absolutely. Because I'm going to be
22
    focusing on the other case for this week, you can revise and
23
    extend your remarks in a submittal of findings and
```

MR. PETTIT: Sure. Your Honor, we'd be happy to

24

25

conclusions if you wish.

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1
    submit supplemental findings. When would you like to have
 2
    that submitted?
 3
             THE COURT: By next Wednesday. Not this Wednesday.
             MR. PETTIT: A week from Wednesday?
 4
             MR. GOODNIGHT: Could we have a little bit more time,
 5
 6
    Your Honor? I've got an enormous amount of personal and
 7
    professional commitments. Maybe 30 days?
 8
             THE COURT: All right. That's fine. But time is of
 9
    the essence, on these appraisals and all of that.
             MR. GOODNIGHT:
10
                             Yes.
11
             THE COURT: I mean, I can hum a few bars for you so
12
    you know what you can do.
13
        On the appraisal, on Hidden Hills, the third appraisal,
14
    you can commit it, today's date.
15
             MR. GOODNIGHT:
                             Okav.
16
             THE COURT: The Parkway, start the appraisal process
17
    from the exercise of the option.
             MR. GOODNIGHT: Thank you, Your Honor.
18
19
             THE COURT: And that's just fundamental fairness for
20
    who made the foot fault.
21
             MR. GOODNIGHT: Understood.
22
             THE COURT: And then now I just have to deal with the
23
    subordinated loan and the waterfall.
24
             MR. GOODNIGHT: I think that's right. Thank you very
25
    much.
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1
               THE COURT: All right.
                                           Court will be at recess.
 2
                                    (Recess.)
 3
 4
                             CERTIFICATE
 5
 6
         I certify that the foregoing is a correct transcript from
 7
 8
     the record of proceedings in the above-entitled matter.
 9
10
11
     /s/ Debbie Zurn
     /s/ Angela Nicolavo
12
13
     DEBBIE ZURN
     COURT REPORTER
14
     ANGELA NICOLAVO
15
     COURT REPORTER
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25
         -Debbie Zurn - RMR, CRR - Federal Court Reporter - 700 Stewart Street - Suite 17205 - Seattle WA 98101-
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